

THE  
**Publishers' Weekly**  
THE AMERICAN  
BOOK TRADE JOURNAL

WITH WHICH IS INCORPORATED

**The American Literary Gazette and Publishers' Circular.**

[ESTABLISHED 1852.]

Published by the R. R. BOWKER COMPANY R. R. BOWKER, *President and Treasurer.* FREMONT RIDER, *Secretary*

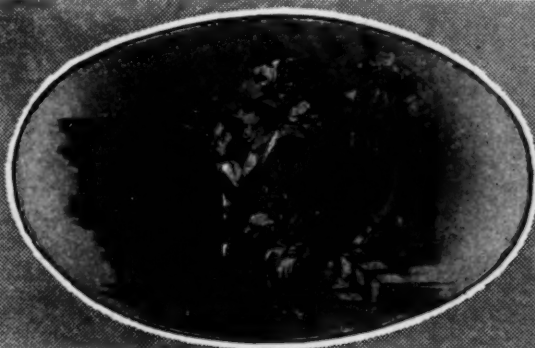
PUBLICATION OFFICE, 141 EAST 25TH STREET, NEW YORK

Entered at the Post Office at New York, N. Y., as second-class matter

VOL. LXXXV., No. 2

NEW YORK, January 10, 1914

WHOLE No 2188



## THE AFTER HOUSE

By Mary Roberts Rinehart

*Whose was that horrible deed, and who will answer for that gruesome load which trails so far astern?*

*What is that spectral figure hovering nightly over the gloomy decks?*

*"One of us gathered here" is the triple murderer. Which?*

*Once begun "The After House" cannot be laid aside until finished.*

**A** RETURN to the vein with which her name is inseparably connected and which has brought Mrs. Rinehart to the forefront of storytellers.

Tragedy and mystery combined is the keynote of "The After House," and the horror of  
*"that terrible night when Hell seemed loose on a painted sea"*

is something that the reader will not soon forget. Yet, through it all, the story is a romance, and the love affair is of the happiest ending.

Illustrated by May Wilson Preston. \$1.25 net.  
*Postage Extra*

**HOUGHTON MIFFLIN COMPANY**

**The \$10,000<sup>00</sup> Prize Novel**  
**Diane of the Green Van**

**by Leona Dalrymple**

**Will be published at \$1.35 Net**

**Diane of the Green Van**

**is a Remarkable Story of**

**The Love of a Man for a Maid**

**The Love of the Big Out-of-Doors**

**The Love of a Man for a Fight**

**Diane of the Green Van**

**is a tale of the open, in which love, laughter, mystery  
and adventure follow the Arcadia trail of the Green Van.**

**Diane of the Green Van**

**was the unanimous choice of an especially well qualified  
trio of judges who selected it from over five hundred  
manuscripts submitted in the contest. The judges were**

**Miss Ida M. Tarbell**

**Mr. S. S. McClure**

**Mr. Geo. N. Madison**

**Diane of the Green Van**

**is a big novel. Our confidence in it will be backed up  
by a wide, sales-making publicity campaign. Watch our  
advertising. Date of publication to be announced soon.**

**Publishers    The Reilly & Britton Co.    Chicago**

## NEW MACMILLAN BOOKS

### Important Announcement

The Hon. Dean C. Worcester's New Book

## THE PHILIPPINES: PAST AND PRESENT

By DEAN C. WORCESTER

Secretary of the Interior, Philippine Insular Government, 1901-1913,

Author of "The Philippine Islands and Their People," etc.

A timely, valuable, up-to-date and authoritative work on our Southern Pacific possessions which brings home to the American people the truth as to the situation in the Archipelago. Of a special interest since the recently appointed administration has again sharply brought up the whole question of our policy with regard to the Philippines.

*Profusely illustrated with full-page plates. Two volumes, \$6.00 net. Ready in January.*

### The Biography of Florence Nightingale

By SIR E. T. COOK

An exhaustive biography of one of the greatest of modern women. *Illustrated. 2 vols. \$7.50 net.*

### Theodore Roosevelt AN AUTOBIOGRAPHY

Colonel Roosevelt's Own Story of His Life. The official biography of ex-President Roosevelt, and one of the most important books of recent years.

*Richly illustrated. \$2.50 net.*

### A History of Land Mammals in the Western Hemisphere

By W. B. SCOTT

The marvelous story of the development of American animal life from remote ages. *Illustrated. \$5.00 net.*

### The Principles of Greek Art

By PERCY GARDENER, Litt. D.

A work which makes clear the artistic and psychological principles incorporated in Greek art. *Illustrated. \$2.50 net.*

### On Politics and History

By VISCOUNT MORLEY, O. M.

An important new work by the Rt. Hon. John Morley, with the deep insight, widespread interest and high authority characteristic of this distinguished author's writings. *\$1.00 net.*

### The Works of Rabindranath Tagore

Nobel Prizeman in Literature, 1913.

Gitanjali (Song Offerings). A Collection of Prose Translations made by the author from the original Bengali. *\$1.40 net.*

The Gardener. Poems of Youth. *\$1.25 net.*

The Crescent Moon. Child Poems. *Colored illustrations. \$1.25 net.*

Sadhana: The Realization of Life. A volume of essays. *\$1.25 net.*

### Here Are Ladies

By JOHN STEPHENS

Another alluring book by the unique author of "The Crock of Gold," "Insurrections," etc. *\$1.25 net.*

### Van Cleve

By MARY S. WATTS

A modern American story, inviting in the intensity of its realism. *Cloth. \$1.35 net.*

### JUST COMPLETED

"One of the great works of the Century, the most important of the Encyclopedias."

## A CYCLOPEDIA OF EDUCATION

Edited by PAUL MONROE, Ph. D.

Professor of the History of Education, Teachers' College, Columbia University, with the assistance of Departmental

Editors and more than One Thousand Contributors.

*Complete in Five Big Quarto Vols. The set \$25.00 net.*

**Vol. V. POL-ZWL. JUST PUBLISHED**

"This Cyclopedia ought to go into every school and public library in the land, and become accessible to every teacher and every school official, and to all others who have to do with the organization, administration, or teaching work of our schools."—*Literary Digest.*

### Bulwer Lytton: A BIOGRAPHY

By THE EARL OF LYTTON

The authorized life of this distinguished 19th century author and statesman. *Illustrated. 2 vols. \$7.50 net.*

### My Life with the Eskimo

By VILHJALMUR STEFANSSON

A great explorer's story of discovery and daily life among the natives of the Arctic Regions. *Illustrated. \$4.00 net.*

### A Woman Rice Planter

By PATIENCE PENNINGTON

Introduction by Owen Wister. Interesting experiences of a woman planter in South Carolina. *Illustrated. \$2.00 net.*

### History of Education in Modern Times

By FRANK P. GRAVES, Ph. D.

With the author's "History of Education Before the Middle Ages" and "The History of Education During the Middle Ages and the Transition to Modern Times," provides a continuous course on the History of Education. *\$1.10 net.*

### The Facts About Shakespeare

By PROF. WILLIAM ALLEN NEILSON, Ph. D.

and PROF. ASHLEY HORACE THORNDIKE, L. H. D.

A corrected account of Shakespeare's life, environment, work, and reputation. Regular edition. *60 cents net.*

Sold also uniform with sets of the

### Tudor Shakespeare

complete in forty volumes, in box.

*Superior cloth, \$14.00 net the set.*

*Leather, \$22.00 net the set.*

Each volume edited with an introduction, complete text, notes, and glossary, represents all that is best in American scholarship. Each volume of the Plays or Poems may be had separately.

*Leather, 55 cents net. Illustrated.*

*16mo. Superior cloth. 35 cents net.*

### The Valley of the Moon

By JACK LONDON

One of this author's best love stories, the hero again an unforgettable type. *Illustrated. \$1.35 net.*

Published  
by

**THE MACMILLAN COMPANY** 64-66 5th Ave.  
New York



## **NOTICE**

### **Whitaker's Reference Catalogue of Current Literature, 1913**

The price of this standard British bibliography was increased January 1st from **\$5** to **\$6** per set of three volumes, and will be further raised as the edition becomes exhausted. The work is issued only once in three or four years.


---

### **INTERNATIONAL DIRECTORY OF THE BOOK TRADE, 1912**

Published at Berne, Switzerland, by the International Congress of Publishers. 8vo, cloth, \$3.50.

#### **CONTENTS**

- I. List of firms engaged in Publishing or Bookselling throughout the world, arranged in alphabetical order, with mention of specialties.
- II. List of firms arranged according to specialties.
- III. List of firms arranged in geographical order.

 The volume contains 470 pp. of lists and about 300 pp. of classified advertisements and announcements. Information is given in three languages, French, German, English.

It contains a mass of valuable information, not otherwise obtainable. A most useful directory for firms who wish to correspond with publishers and booksellers in other lands.

---

**SUPPLIED BY**

---

**R. R. BOWKER CO.**

Office of The Publishers' Weekly  
141 East 25th Street, NEW YORK



READY FEBRUARY 16th

Net \$1.25

*My Wife's  
Hidden  
Life.*

*An Extraordinary  
Anonymous Chronicle.*

RAND McNALLY & COMPANY, CHICAGO

Ready January 17th

# H O M E

The anonymous novel whose serial publication in *The Century Magazine* attracted wide attention :: ::

*Miss Gilder said recently in The Reader, "It promises to be one of the most successful anonymous serials ever published in an American magazine, not forgetting 'The Bread Winners,' or 'The Anglomaniacs,' or 'The Confessions of a Wife,' or 'Margarita's Soul.'"*

The actual effect of serial publication in a periodical like *The Century*, if it is a good story, is to increase the demand for the book. Not everybody reads a serial, but people talk about the good ones, and serial talk makes book readers. Of "T. Tembarom," Mrs. Burnett's novel recently completed in *The Century*, 70,000 were needed to supply the demand within a few weeks of issue.

# H O M E

is a big novel. Read it yourself and pass it along to your customers. They will be grateful.

Frontispiece by Birch  
\$1.30 net, postage 10 cents

THE CENTURY CO.

## The Publishers' Weekly

FOUNDED BY F. LEYPOLDT

January 10, 1914

The Editor is not responsible for the views expressed in contributed articles or communications.

Publishers should send books promptly for weekly record and descriptive annotation, if possible, in advance of publication.

For subscription and advertising rates see first page of Classified Advertising.

*"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."*—BACON.

### GETTING OUT OF A RUT.

A RECENT confidential letter to the PUBLISHERS' WEEKLY raises a question by no means peculiar to the booktrade but no nearer solution in the booktrade than elsewhere. The writer's difficulty is well phrased in his own words:

"That it is hard for the leopard to change his spots, or the Ethiopian his skin, is a long accepted truism. It is just as true that it is hard for a man to change his work. Change his "job" he may, for better or for worse, but when it comes to switching over into an entirely different, or only partly different line of work, he is usually decidedly "up against it." It ought not to be so, but it is.

"When a man has been working for some years in a particular branch of a business, and doing good work in it, he is regarded as finally placed. He has found his niche in the edifice of life, and must try to fill it whether he fit it or not. He may feel that he could and would do better in some other work, but it is the hardest kind of thing for him to get anyone to let him make a trial in that other work. It ought not to be so, but it is.

"When a man does one thing well the world expects him to keep on doing it. The shoemaker must stick to his last, the blacksmith must forget Elihu Burritt and eschew the dead languages and foreign tongues. The novelist must write no poetic dramas, the essayist attempt no fiction, the realist relapse not into improbable romance. The comedian must not venture into tragedy, the "heavy" man must remain true to his villainy.

"So when a worker in one field of endeavor in the book business wants to get into another, the bars are too high to jump over, and the

fence is barb-wire. The salesman must keep on selling though more fitted for something else, the order clerk must keep on ordering, the proofreader reading proof. Not always so, perhaps, for sometimes he meets the man higher up who sees the something more that is in him, and gives him a chance to bring it forth to the world. Of course the clever man, the "smart" man, will forge his way to his right place sooner or later, but many a good man is kept in the wrong place through inability to make a change. The man who can take financial part in a new venture may find the way clear, but the man who cannot finds advance blocked at every turn."

Now, the writer of the above has stated clearly what is to himself, and doubtless to scores of other men in the trade, a very real personal problem. THE PUBLISHERS' WEEKLY happens to know that this particular bookman has worked himself up to a fairly responsible position with a large firm and to a fair salary as salaries go in the retail booktrade. But for several years he has had the idea that he would like to get into the publishing side of the trade and he believes he could make good there.

That he may very possibly fail to make a success in publishing isn't the point, but the fact that trade conditions, and indeed general business conditions, pretty effectually bar him from even making trial. As he says, he is not afraid to risk the chance of not making good in the new sphere; his only fear is lest he may not get the chance while he is still in the age of youth and enthusiasm, before his energy and capacity for hard work are dissipated by routine, and the new ideas he has accumulated grow obsolete or have been discovered and developed by others.

In one respect this particular individual seems more fortunate than a good many of us. He feels able to give up a present lucrative position to launch into an unknown field. Only too many men have given hostages to fortune in their families, homes or mere manner of life that quite effectually prevent them breaking loose and starting anew even when opportunity opens invitingly.

Discontent with one's line of work is not a good thing to foster; and probably in a majority of cases the desire to change is simply and solely a desire to *change*—the amazingly verdent pasture over the fence which is ever beckoning the restless! A man should think long and hard, analyze his mental equipment dispassionately, and seek the best disinterested



advice he can get, before he deliberately throws over what has been perhaps his life work, to enter an untried field of endeavor.

Yet, on the other hand, there is no waste in business greater or failure in life more pitiful than that of the man whose talents might have given him large place in the world but to whom opportunities never came or whom powerful force of circumstances kept chained in some narrow and perhaps distasteful or even hated groove. Capital is sometimes the key that unlocks the door of release, for with capital enough every man is free to make trial at least of what he will. Perhaps the best advice for the man who seeks change and is unable to get an opening is to gain a capital account, however small, or however painfully saved. A very few thousands of cash capital are, generally speaking, enough to buy any one, in one way or another, the opportunity he seeks, and with really reputable concerns. The staking of one's capital on one's own belief in one's own ability is, after all, the acid test of the business world as to the strength of that belief.

AGAIN may we call the attention of the trade to the desirability of "playing up" books for Valentine gifts. Christmas is past, but alas, in many cases, not all the Christmas stock passed with it. A large proportion of its items are, however, equally appropriate for St. Valentine's day. Why be content then to sell a ten-cent leaflet or a five cent card when, with a little salesmanship, their place may be taken with a \$3 book. It is rather curious that this book Valentine idea should not have been taken up more energetically and pushed more strongly long ago, for there is no reason why books should not become strong rivals of flowers and candy for Valentine favors. The Baker & Taylor Co. is calling to the attention of the trade the fact that practically all the books of the fall especially designed for gift purposes were not intended only for Christmas, and are quite as appropriate for St. Valentine's Day, and are now obtainable from them in Valentine editions with no extra charge for such dress. The Bobbs-Merrill Co. puts up its own publications in Valentine dress and makes a feature of advertising them for that purpose, but they have for several years stood alone among the publishers in this respect. For this festive and sentimental occasion gift books suggested for the purpose have a permanent value which other presents do not possess.

#### WARD & GOW NEWS-STAND MONOPOLY ATTACKED AGAIN.

VIGOROUS protests are being made to the Public Service Commission, of the State of New York, against the renewed contract for the advertising and news-stand privileges on the subway and elevated lines in New York City. Ward & Gow were holders of the contract that expired the first of this year, having had the privilege since the subway started. It is claimed that the renewal contract was pushed through and executed without the Commission's ratification. It is understood that the new contract is for fifteen years, at an aggregate price of \$10,000,000, to be paid annually in increasing amounts, and that it will apply to the new subways, now under construction, as well as the old. Artemas Ward, now proprietor of the Ward & Gow firm, denied that there had been anything to be criticized in the method of closing the new contract and suggested that the protests came from disgruntled competitors.

A public hearing before the Commission has been requested. The chief complainants are the Autosales Gum and Chocolate Company and a number of magazine publishers. This is not the first time the latter have placed the matter before the Commission. In 1910 Ormond G. Smith and George Smith, representing the Street & Smith Company, the Ainslie Magazine Company, and Robert E. Brown, applied for relief from the Ward & Gow charges, but were then informed that the Commission had no jurisdiction in the matter.

Their present grounds of complaint are thus stated by Guy L. Harrington, representing *The Motion Picture Story Magazine*, of Brooklyn. He says:

The firm of Ward & Gow showed discrimination in the charges they make to the publishers, but they also charge a bonus of \$30 a month for representation on their stands.

Our contention is: That the property leased by the Interborough Rapid Transit Company from the City of New York is for traffic purposes only and that the sale of magazines on such property should be primarily for the convenience of travelers rather than the private gain of any firm or individual. The question of discrimination is one to which the Public Service Commission, if they are alive to their responsibilities, should give the most careful consideration in considering the contract of the firm of Ward & Gow with the Interborough Rapid Transit Company.

The Autosales Gum & Chocolate Company in a letter to each member of the Commission, adds that their contract was revoked after Ward & Gow had installed their own machines.

In the meantime a new competitor in the field, the Subway and Elevated Railroad Advertising Corporation has incorporation papers, but the terms of any offer it has made to the Interborough Rapid Transit Company have not been made public by it.

#### A NOVEL WRITTEN AROUND PUBLISHING AND BOOKSELLING.

BOOKSELLING and publishing appearing in fictional guise is something of a novelty, so

"Barker's" written by E. H. Lacon Watson and published by Dutton's will have a special interest to the trade.

The story is, of course, English, and concerns an inexperienced man's attempt to rejuvenate Barker's, an old established religious book publishing house with a London retail book store—an imaginary house, to be sure, but with plenty of prototypes. Some of the characterizations are admirable, particularly Green, the experienced, over-optimistic manager of Barker's, who confesses that the concern is dying of dry rot, and welcomes the opportunity (and plenteous cash) which are to raise it on a swelling wave of prosperity. And one is in some doubts almost to the end whether he is a very clever but a little unfortunate genius or an even more clever and very treacherous villain.

Jack, the valiant, bubbling young free-lance, who starts the ball rolling but finds newspaper work more to his liking, and finally the over-modest teller of the tale, who proves, after all, to be Barker's saviour, are well drawn. There is the inevitable love story, or rather two or three of them, which the trade reader will probably skip, and some bohemian club divagations, which are, to tell the truth, rather tedious, but the third of the book telling the story of Barker's itself is worth the reading.

#### "PLAYING WITH FIRE."

"PRINTERS' INK" COMMENTS EDITORIALY ON THE MACY STORE'S "BOOK TRUST" ADVERTISING.

THE following editorial appeared in last week's issue of *Printers' Ink*, under the suggestive caption, "Playing with fire":

Advertisers and their traveling salesmen, too, who indulge in loose talk about competitors and other factors in the trade are not helping business conditions to any large and well-defined extent. Such kinds of talk are loose charges against many corporations or combinations as being "trusts" or "in the trust." The motive is seldom to protect oneself or to expose the other, but merely to asperse and hold a competitor up to obloquy, with the result that confidence in all business is shaken.

A case in point comes directly under our notice. R. H. Macy & Co. have just won their suit against the American Publishers' Association, as reported a week or two ago in *Printers' Ink*, the gist of the Supreme Court's decision being that copyright as well as patent property is not excepted from the provision of the Sherman Law against monopoly. Now comes out the Macy store with an advertisement in which it celebrates its victory over "the formidable Book Trust" and refers to "Trust-fixed prices," the "dictates of the Trust," etc.

And the term is entirely unjustified. Nothing in the decision of the court, or in the facts, or in the motives of the publishers, give the charge any standing.

What is a trust? The latest dictionary definition is:

An organization or association of industrial corporations, a majority (at least) of the stock in each of which is transferred to a central committee or board of trustees, who, while issuing to the stockholders certificates showing their interest and right to dividends, exercise the voting power of the stock in electing boards of directors for the various associated corporations and in other ways, and thus direct their policy for the common object of *lessening competition, regulating production and lowering its cost, and increasing profits*; a corporate trust—(Standard Dictionary, 1913).

The definition is colorless, but as Macy's uses it, the word receives a sinister significance.

It would not be pretended, however, that this voluntary association of book publishers, known as the American Publishers' Association, has any corporate control over its members. Plainly, then, it is not a trust in the legal and technical sense.

But perhaps, it might be contended, its actual workings made it amount to the same thing. Did it lessen competition, regulate production, lower cost and increase profits—all these together, because they are the joint object of trust management?

It did restrain trade, so the court decides, and thus lessened competition, however slightly; but that is only one thing. With regulating production, lessening the costs either of production or distribution, or increasing the profits thereon, it had absolutely nothing to do. It did not fix prices. Each publisher did that for himself, on his own books, and for that reason fixed also his margin of profit. All competed strenuously among themselves for manuscripts and for dealers.

The agreement worked no injury to any bookseller. It is the right of a bookseller to sacrifice his profit that the court affirms; but only if the price is fixed or maintained by *agreement among producers*. The same *right* does not exist if each producer deals with the dealer direct. In other words, a distinction of *expediency* and not of morals—one distinctly not warranting the stigma of "trust."

As to motive, what could have been more correct? To prevent the demoralization of the field and to maintain small independent booksellers, conveniently located with respect to the public, as against the overshadowing power of the big department stores—these motives seem to be bound up with right policy, these were honest purposes. Nothing more was ever charged.

Certainly nobody can point to the book publishers or booksellers as a class of marked rapacity. Not many of them have reached the status of a millionaire, although the department store, on the contrary, has furnished many millionaires, Marshall Field, Altman, Straus, Hearn, to mention no more.

This American Publishers' Association has been simply a combination or association acting in one particular only in restraint of trade, and that not grossly, but with entire naturalness, under the supposed protection of the copyright law, which has only now been modified by the Supreme Court's decision.

And the members are left perfectly free to



do individually what the law says they cannot do jointly.

The association, therefore, not being legally, technically or morally a trust, there is no excuse for calling it so.

It does not seem to us, from another point of view, that Macy's is well advised in persisting in doing so. The public is not discriminating in its judgments; even less so than the department store has in this instance shown itself to be. In representing as a trust an organization that is voluntarily co-operative, and doing so in order to derive an immediate advertising advantage, and merely because of the organization's size, Macy's is adding to the popular hostility to corporate size, and hence is making easy the way for a legal inquiry into the huge department stores and their methods of pricing. When that time of inquiry comes, if it does come, the extreme solicitousness that it now professes for the public welfare will make it extremely difficult for it to stand on another platform then. We do not know that it might not welcome such an inquiry and that the latter might not be a good thing for the public. We merely mention it as something, good or bad, Macy's may be called on some time to face if it continues to foster the notion that mere size or attempts to regulate price constitute a trust.

And the same moral applies to all business houses whose salesmen are talking "trust" to dealers to get their business. Where there is one excuse for such representations there are a dozen exaggerations and the exaggerations do untold harm in besmirching all business, confusing the good concerns with the bad and making reform difficult and unsought. Salesmen and houses who talk that way are sowing the wind to reap the whirlwind.

#### BEST SELLING BOOKS.

FROM the *Bookman's* list the six books (fiction) which sold best in the order of demand during November were:

	POINTS
1. The Inside of the Cup. Churchill. (Macmillan.) \$1.50.....	256
2. T. Tembarom. Burnett. (Century Co.) \$1.40.....	235
3. Laddie. Stratton-Porter. (Doubleday, Page.) \$1.35.....	169
4. The Woman Thou Gavest Me. Caine. (Lippincott.) \$1.35.....	140
5. The Dark Flower. Galsworthy. (Scribner.) \$1.35.....	81
6. The Custom of the Country. Wharton. (Scribner.) \$1.35.....	80

According to the PUBLISHERS' WEEKLY consensus the best-selling books were:

	POINTS
1. The Inside of the Cup. Churchill. (Macmillan.).....	155
2. T. Tembarom. Burnett. (Century Co.).....	144
3. Laddie. Stratton-Porter. (Doubleday, Page.).....	106
4. The Woman Thou Gavest Me. Caine. (Lippincott.).....	92

5. Pollyanna. Porter. (Page.).....	57
6. The Custom of the Country. Wharton. (Scribner.).....	42
7. The Dark Flower. Galsworthy. (Scribner.).....	42
8. Hagar. Johnston. (Houghton, Mifflin.).....	42
9. The White Linen Nurse. Abbott. (Century Co.).....	40
10. Westways. Mitchell. (Century Co.).....	32
11. V. V.'s Eyes. Harrison. (Houghton, Mifflin.).....	24
12. The Story of Waitstill Baxter. Wiggin. (Houghton, Mifflin.)...	23
13. Gold. White. (Doubleday, Page.)	21
14. The Coryston Family. Ward. (Harper.).....	20
15. The Broken Halo. Barclay. (Putnam.).....	19
16. The Iron Trail. Beach. (Harper.)	18
17. The Garden Without Walls. Dawson. (Holt.).....	18
18. The Way Home. King. (Harper.)	18
19. Otherwise Phyllis. Nicholson. (Houghton, Mifflin.).....	17
20. The House of Happiness. Boshier. (Harper.).....	12

#### NON-FICTION.

1. Crowds. Lee. (Doubleday, Page.)	58
2. Our Eternity. Maeterlinck. (Dodd, Mead.).....	31
3. Paris Nights. Bennett. (Doran.)	30
4. Friendly Road. Grayson. (Doubleday, Page.).....	27
5. Thinking Black. Crawford. (Doran.)	21
6. The Panama Gateway. Bishop. (Scribner.).....	20

#### JUVENILES.

1. The Children's Blue Bird. Maeterlinck. (Briggs.).....	28
2. The Patchwork Girl of Oz. Baum. (Reilly & Britton.).....	26
3. Mother Goose. Rackham. (Century Co.).....	24
4. Miss Santa Claus of the Pullman. Johnston. (Century Co.).....	22
5. Around the End. Barbour. (Appleton.).....	16
6. The Goody-Naughty Book. Rippey. (Rand, McNally.).....	16

#### TELEPHONE RATES REDUCED IN NEW YORK CITY.

THE agitation for rate reduction from the New York Telephone Company, the most important link in the Bell system, bore fruit, Tuesday last, in the announcement of a straight cut of ten per cent. on all contracts.

The announcement followed a week of negotiations, hearings, orders and answers between the Company and the State Public Service Commission. Last week the vice-president of the Company, in answer to the request of the Commission, stated that it was "humanly impossible" for the Company to supply a statement of its receipts and expenditures, and that it did not know, and had no means of knowing, whether it was making money



from its business in New York City or not. The Commission thereupon issued a definite order that the Company furnish it the information requested, and a few days later the telephone company capitulated and promised to have the figures sought ready in a week or so.

On Monday the Commission announced that a physical valuation of the telephone company's plant would be undertaken during the coming year, preparatory to a possible complete readjustment of rates. Meanwhile the telephone company has made the tentative reduction already mentioned which goes into effect Feb. 1st. The cut represents a saving to New York telephone users of  $2\frac{1}{4}$  million dollars a year—of which the local book and publishing trades will have a large share.

#### BOOKTRADE ASSOCIATIONS.

##### ANNUAL BANQUET OF STATIONERS' ASSOCIATION OF NEW YORK.

THE ninth annual banquet of the Stationers' Association of New York will be held on Monday evening, February 2, 1914, at Delmonico's. Tickets are \$5 each, and can be secured together with any further information desired from John Jay Tindale, Jr., chairman Entertainment Committee, 40 John Street, New York, or from H. W. Rogers, president of the association, 37 Fulton Street, New York. Ladies will be welcome.

#### OBITUARY NOTES.

G. A. GRIFFITH, a well-known book dealer, died recently at his home in Berkeley, Cal.

THE DEATH of N. A. Ulm, a member of the Santa Ana Book Store, occurred during the latter part of November. He was one of the well-known and respected merchants of the city.

WILLIAM DE LUCE BARNES, of Brooklyn, died on January 2d at the Presbyterian Hospital, where he had been ill for the last two weeks. He was fifty-eight years old and the last of the five sons of A. S. Barnes. He was a brother of Richard S. Barnes, whose death occurred on December 25th. Mr. Barnes was graduated from Yale in 1878, and was for some time connected with the A. S. Barnes Company, book publishers. Two sisters and two sons survive him.

RICHARD STORRS BARNES died on Christmas morning at his home, No. 316 West 75th Street, at the age of fifty-nine years. Mr. Barnes was born in Brooklyn, the son of the late Alfred Smith Barnes, and was educated at the Gunnery School, Washington, Conn.; Williston Seminary, at East Hampton, Mass., and at the Polytechnic Institute, Brooklyn. He entered the publishing house of A. S. Barnes & Co., of which his father was the founder and head and later became manager of its Chicago branch. More recently his business affiliations had been with the Automatic Fire Alarm Company, of which he was treasurer; the American Book Company, of which he was a director; Braunworth & Co., printers, of which he was treasurer, and the Barnes Real Estate Association, of which he was secretary and treasurer. He had, in ad-

dition, numerous mining interests, and was executor of several estates. In 1880 Mr. Barnes married Miss Hattie Day Barbour, of Hartford, Conn. He was a veteran of the 23d Regiment and a member of several clubs and patriotic societies. Mrs. Barnes and two children survive him. His estate is said to amount to at least \$500,000.

DR. S. WEIR MITCHELL, noted author and physician, died January 4th at his home, No. 1524 Walnut Street, Philadelphia. His death was due to an acute attack of grip, the seriousness of which was accentuated by his advanced age. With the rare distinction of attaining wide fame in two entirely different fields of endeavor, Dr. Silas Weir Mitchell was no less the popular and successful author than he was the learned physician and neurologist. He was born in Philadelphia in 1829, and educated at the grammar school and at the University of Pennsylvania. The early years of his career he devoted to his chosen profession of medicine, in which he had been preceded by his father, John Kearsley Mitchell. He married twice, and had two sons, of whom one, John Kearsley, is a Philadelphia physician, and the other, Langdon Elwyn (John Philip Varley), a playwright. He is survived by them and by his wife. It was not until 1898 that, with the publication of "Hugh Wynne, Quaker," his position as a leading American novelist became assured. Dr. Mitchell was noted for his wit and kindness, but there were a number of things with which the tolerant and broad-minded literary physician had small patience, among them college athletics run wild and Christian Science, which he called "Eddyism." His published works include: "Researches Upon the Venom of the Rattlesnake," 1860; "Gun-shot Wounds and Other Injuries of the Nerves," 1864; "Wear and Tear," 1873; "Rest in the Treatment of Disease," 1875; "Fat and Blood," 1877; "Researches on the Venoms of Poisonous Serpents," 1886; "Doctor and Patient," 1888; "Clinical Lessons on Nervous Disease," 1895; "Relations of Nervous Disorders in Women to Pelvic Disease," 1897; "Nurses and Their Education," 1902; "The Evolution of the Rest Treatment," 1904; "Rest Treatment and Psychic Medicine," 1908; "Hephzibah Guinness," 1880; "Thee and You," 1880; "In War on the Bank of Spain," 1880; "In War Time," 1882; "Hill of Stones," 1883; "Roland Blake," 1884; "The Masque," 1886; "Prince Little Boy," 1887; "Far in the Forest," 1888; "Cup of Youth," 1889; "Psalm of Death," "Francois Villon," 1890; "Characteristics," 1892; "Francis Drake," 1893; "The Mother," 1893; "Philip Vernon," 1895; "Mr. Kris Kringle," 1896; "Collected Poems," 1896; "Madeira Party," 1897; "Hugh Wynne," 1898; "Adventures of Francois," 1899; "Dr. North and His Friends," 1900; "Autobiography of a Quack," 1900; "The Wager," 1900; "Circumstance," 1901; "Pearl," 1901; "Comedy of Conscience," 1902; "Little Stories," 1903; "Youth of Washington," 1904; "Constance Trescot," 1905; "A Diplomatic Adventure," 1905; "The Mind Reader," 1907; "A Christmas Venture," 1907; "The

Red City," 1907; "The Comfort of the Hills," 1909; "John Sherwood," 1911. "Some recently discovered Letters of William Harvey with other Miscellanea" (Priv. pr.), 1912, and "Westways," 1913.

#### PERSONAL NOTES.

NICHOLAS L. BROWN, of Brown Brothers, Philadelphia, announces that he is no longer connected with The Tabard Inn Book Company. His address is 264 South Fourth Street, Philadelphia.

HOWARD C. LEWIS, formerly with Moffat, Yard & Company, and the Bobbs-Merrill Company, is now connected with the Sales Department of Dodd, Mead & Company, and will cover the South and Middle West for that firm.

#### PERIODICAL NOTES.

*Health Magazine* has been acquired by the publishers of *Physical Culture*. Beginning with its February number, *Health* will be merged with *Physical Culture*.

ON AND AFTER February 1st the offices and printing house of *The Fourth Estate*, of New York City, will be located in the new building at Broadway and 59th Street—Columbus Circle.

CHARLES M. CARR is president of a concern which has begun the publication of the *Package Advertiser*, of Chicago. The new paper is devoted to the interests of users of packages of all kinds.

A NEW PUBLICATION, *The Department Store*, is scheduled for appearance early this year. It will be issued by the Department Store Press, Inc., 116 West 32d Street, New York. The sub-title of this publication is "A monthly magazine of efficiency devoted to the interests of the greatest business in the world."

MACMILLAN & Co. are about to issue for the British School in Egypt a quarterly journal on art and history, called *Ancient Egypt*. The January number will be illustrated with over thirty pictures and a colored plate. Prof. Flinders Petrie, F.R.S., is the editor, and well-known English and Continental writers will be contributors.

BEGINNING WITH the February number, the name of *The Semi-Monthly Magazine* will be changed to *The National Sunday Magazine*. A new policy with regard to serials will be inaugurated at the same time with the commencement of "The Prince of Graustark," by George Barr McCutcheon, which will run through twelve or fifteen numbers.

*Our County* is the name of a monthly illustrated supplement just launched to be furnished to small-town newspapers. It is said that about fifty newspapers in towns of about 1,000 population and upward have contracted for the publication. Those in the company are Nelson Miller, formerly advertising manager of the Underwood Typewriter Company; Joseph P. Bryan, formerly with the National Cash Register Company; F. E. Doolittle, a retired dry goods merchant; Wm. E. Waller, department store owner and Sherman C. Estey.

THE *International Magazine*, the socialist monthly "devoted to fiction, music, drama and politics" of radical tinge, ran afoul the United States government authorities last week by attempting to issue a January number which the Post Office Department deemed indecent. The impropriety lay in the cover design, which consisted of a young lady entirely lacking clothes against a black background of nothing at all. The *International* then attempted to mail the issue with the young lady blackened out and the words "Censored by the Post Office Department" printed on the cover; but the Post Office authorities refused to temporize.

WITH THE NEW YEAR, Mr. John Edward Francis, representing the third generation of the family, assumes entire responsibility for *The Athenæum*, as Mr. John Collons Francis, who became a proprietor under the will of Sir Charles Dilke, and for over thirty years carried forward the traditions and fortunes of *The Athenæum*, upheld for half a century by his father before him, feels that the interests of the future will be best served by the younger generation taking the control. Mr. Francis has acted as manager under both the above-named proprietors, and we are told that no change of policy is even contemplated. The *Athenæum's* usual reviews of current literature will appear as hitherto. In future, when a longer notice is not included in the same issue, appreciation or criticism will in the majority of cases appear subsequently, in Supplements devoted to special subjects. Such Supplements will form a part of the paper, and will be issued at short intervals. The first will appear with the New Year, and deal with French literature. The issue of these supplements is a due recognition of the increase in the output of books, but the cost of production, also increased of late years, makes it necessary that the price of *The Athenæum* be advanced, to 6d.

#### LITERARY AND TRADE NOTES.

THE 1914 issues of Laird & Lee's "Diary and Time Saver" appeared with the opening of the year.

THE HOLLISTON MILLS are offering to the trade a new, attractive and practical binding cloth, the "linen weave pattern."

A. E. W. MASON's "The Witness for the Defence," which won much favorable comment from English reviewers, is to be brought out late in January by Charles Scribner's Sons.

EDWARD H. BIERSTADT, formerly of *The Century*, *The Churchman* and more recently editor of *The Opera*, announces that he has taken over the Dorothy Tuke Priestman agency for literature and art. The name of the agency will be retained and no radical changes will be made in the immediate future.

THOSE WHO HEARD Alfred Noyes lecture on international peace will be interested in his new poem, inspired by this subject, "The Wine Press," written about the Balkan war. This poem will be published on February 3d, by Frederick A. Stokes Company, who have just issued the third printing of the same author's *Collected Poems*.



WITH HIS LATEST HERO, the socialistic leader in "A People's Man," E. Phillips Oppenheim returns to his favorite field of international intrigue. Little, Brown & Co., the publishers, also have ready "From the Angle of Seventeen," by Eden Phillpotts, which shows, with delightful humor, how the world looks to an English youth of that age, and portrays, necessarily, how he looks to the world.

VISCOUNT BRYCE, to give him his new title, at a conference last week of educational authorities at London University, delivered an important address in which he made an urgent and carefully reasoned plea for the simplification of English spelling. Merely as a business proposition, he said that he believed it would be worth millions of pounds to British trade.

THE QUESTION of the Philippines being again much in evidence, attention is attracted to a new and authoritative book on our Pacific possessions promised for January publication by the Macmillan Co. under the title "The Philippines: Past and Present." Dean C. Worcester, the author, was Secretary of the Interior, Philippine Insular Government, 1901-1913, and has written several previous books on the islands.

WHAT HAPPENED when a beautiful dancer involved a young professor in a murder mystery in his own college town is disclosed by Henry Kitchell Webster in "The Butterfly," while the consequences of a marriage between an elderly gentleman and a girl of the lower class are set forth in "Old Mole," by Gilbert Cannan. Both these tales of masculine respectability face to face with feminine inconventionality will be published on the sixteenth by D. Appleton & Company.

THE AMBITIOUS woman has been pitilessly drawn by Edith Wharton, Henry Sydnor Harrison, Winston Churchill and other recent writers; the ambitious man, though not always spared, has not so often fallen a victim to the analytical writer. An anonymous author has pictured in "My Wife's Hidden Life," the man whose frenetic struggle for financial success, under the influence of an unscrupulous woman, brings disaster to his home. Rand, McNally & Co. will have the book ready by February 16th.

THE REILLY & BRITTON COMPANY promise that we shall not long be kept waiting for "Diane of the Green Van," the \$10,000 prize novel of Leona Dalrymple, who, by the way, is doing her best to bear up under the title of "the Dresden china authoress," the invention of some would-be Meredith in the reporting line. The name promises to cling, especially since it has been used in a toast to Miss Dalrymple: "To the Dresden china authoress—may she never be broke!" The novel, an outdoor tale of love and mystery, is to be published at \$1.35 net.

HOUGHTON MIFFLIN COMPANY will open their publishing season this year with Mary Roberts Rinehart's latest mystery story, "The After House," which will appear January 24th. Mrs. Rinehart herself terms the book "a story of love, mystery, and a private yacht," a promising combination of subjects

to those who are familiar with this popular author's well-known powers of entertainment. On April 1st the Houghton Mifflin Company will place their entire list on the net basis. The standard sets and poets will be sold net at the present prices.

THE UNFORTUNATE omission of a complete line of type in last week's editorial apparently made the PUBLISHERS' WEEKLY responsible for the statement that the Norman Remington Company had taken over the R. S. Davis bookstore in Pittsburgh. The sentence should have read: "In Pittsburgh there were important trade changes during the year; the R. S. Davis bookstore being taken over by T. E. Jones, and the bookstore of J. R. *Weldin Co. having come under control of the Norman Remington Company*, which latter have also assumed control of the Eichelberger bookstore in Baltimore." The omitted line is here italicized.

THE ANONYMOUS novel, "Home," which has been appearing in the *Century*, is now ready in book form. The Century Co. will publish January 17th a new edition of "As the Hague Ordains," the journal of a Russian woman of rank kept while her husband was a prisoner of war in Matsuyama during the Russian-Japanese War, and the second volume in the series being published for the Bureau of Social Hygiene, Abraham Flexner's "Prostitution in Europe." Mr. Flexner is one of the secretaries of the General Education Board, and author of "The American College," "Medical Education in the United States and Canada," and "Medical Education in Europe." The book will be issued in England in January, and arrangements have been made for translation into German and French.

FOR TRAVELERS leaving for Egypt and the Sudan nothing could be more appropriate than the forthcoming Williamson book, "It Happened in Egypt," the romance of an American girl—provided, of course, that the travelers are not sober-minded professors on archaeology bent. The Williamsons, it is said, have applied local color to its pages with their usual skill—having spent last winter in Egypt studying the personality and perspective of camels and pyramids. Doubleday, Page & Co., publishers of the above volume, are pushing the campaign in the interest of Gold of which 32,000 copies had been sold by December 25th. An even more gratifying report will doubtless greet the author, Stewart Edward White, on his return this month from a long African trip.

AFTER THE EXHIBITION illustrating the processes by which a book is manufactured, now on view in the gallery of the Scribner Bookstore, is closed, it will be sent, upon payment of transportation charges, to various booksellers about the country. Any bookseller who wishes to display this exhibition in his store, for the interest of his customers, may make arrangements by applying to Charles Scribner's Sons. Of course, it will only be possible to lend the exhibition to a limited number of booksellers, but every effort will be made to so adjust conflicts in dates, etc., as



to satisfy as many as possible. The exhibition consists of 55 pictures and pieces, all framed, the largest measuring about 3x2½ feet, and the smallest very much less. Copies of the little illustrated pamphlet accompanying the exhibition, called "The Story of the Making of a Book," will be supplied to booksellers on request. But besides this pamphlet, which is complete in itself, a brief printed explanation is fixed upon the frame of every picture and object, explaining it.

#### VISITING BUYERS—NEW YORK CITY.

FOR THE WEEK ENDING JANUARY 7, 1914.

Fred Fleischauer, representing the Elder-Johnston Co., Dayton, Ohio.

S. Nye, representing the S. Kann Sons Co., Washington, D. C.

#### BUSINESS NOTES.

ATTICA, IND.—The Arcadia Book Company has increased its capital stock from \$100,000 to \$125,000.

BARRE, VT.—Cumming & Lewis have recently started as booksellers and newsdealers.

BROOKLYN, N. Y.—The Yancovitz Department Store, which includes a book and stationery department, announce their incorporation.

EASLEY, S. C.—J. M. Smith and Julius E. Boggs have bought the Palmetto Pharmacy, which has a book, newspaper and stationery department.

GREEN BAY, WIS.—W. C. Ornstein is about to open a first-class book shop in this city.

HEALDSBURG, CAL.—H. L. Huntington has sold his little book and stationery store to C. M. Carpenter, who is readjusting the store, installing some new fixtures, and generally making improvements.

KIRKSVILLE, MO.—W. C. Havenor has sold the stock in the Normal Bookstore, on East Normal Avenue, to S. H. Shriner, of Chicago, whose son will conduct the business.

KISSIMMEE, FLA.—Miss Emma L. Wenner and Miss H. E. Sawyer have opened a new book and stationery store.

LEON, IA.—Robert A. Shular has purchased an interest in the retail book and jewelry business of J. R. Bashaw. The firm will now be known as Bashaw & Shular.

LOS ANGELES, CAL.—Emma C. Reed has purchased the book and stationery business of C. L. Medway.

NEW YORK CITY.—Fisher & Rashkis, booksellers and stationers have incorporated.

OAKLAND, CAL.—The Fireproof Book & Stationery Company is making rapid progress. The members of this enterprising firm never fail to make big displays at all county fairs and exhibitions of all kinds, and are now planning the installation of a plant in Oakland for the manufacture of their fireproof ledgers and card systems.

PITTSBURGH, PA.—Joseph O. Young, formerly stationery buyer for Boggs & Buell,

Pittsburgh, has accepted a position as manager of the book and stationery department of Kauffman & Baer Co., of the same city.

ROCKPORT, MASS.—It is reported that the Rockport Stationery Co., booksellers and newsdealers, are selling out.

SAN FRANCISCO, CAL.—The San Francisco Stationery Co., booksellers and newsdealers have assigned.

SAN FRANCISCO, CAL.—The H. S. Crocker Company has secured some valuable concessions for the Panama-Pacific Exposition to be held in San Francisco in 1915. They have the contract, secured in competition with Eastern firms, to publish the official Portfolio and official View Book. They have also the general photographic concession and will print the official ribbon awards. It is estimated that this special work will require fifty full carloads of paper. The company will have a special building erected in the Exposition grounds as a studio for the photographic concession, and twenty booths scattered through the grounds to display and sell their goods.

SANTA ROSA, CAL.—C. A. Wright & Co., book dealers, have recently incorporated. The store has been greatly improved with the aid of additional capital secured from new stockholders.

#### AUCTION SALES.

JANUARY 14TH, 15TH AT 2:30 AND 8:15 P.M. AND ON 16TH AT 2:30 P.M. (Five sessions.) Library of the late Major William H. Lambert, of Philadelphia. (1028 lots.)—Anderson.

#### BIBLIOGRAPHICAL NOTES.

##### CATALOGUES OF NEW AND SECOND-HAND BOOKS.

*F. De Nobelle*, Brussels, Belgium, 20-22 Rue de la Tulipe. Livres anciens et modernes, littérature, histoire, généalogie, voyages, beaux arts, éditions de grande luxe, livres neufs à offrir, divers et curiosités. (No. 46; 3179 titles.)

*George Gregory*, Bath, Eng., 5 Argyle St. Imperial book catalogue and report, comprising valuable books, mostly recent purchases; new books suitable for presentation; some valuable paintings and prints at low prices. (No. 228-29; 10059 titles.)

*Karl W. Hiersemann*, Leipzig, 29 Königsstrasse. Monatliches Verzeichnis neuer erwerbungen antiquaria und wichtige neue erscheinungen des in- und auslandes. (No. 3; 935 titles.)

*Hudson Book Co.*, Bronx, New York, 862 Hewitt Pl. Americana Part II, of the collection of books and pamphlets relating to the discovery, settlement and history of the Western Hemisphere, comprising voyages of discovery, early settlement, revolution, war of 1812, war with Mexico, etc. (No. 27; 703 titles.)

*G. Lemallier*, Paris, 25 Rue de Châteaudun. Le correspondant des bibliophiles Français et étrangers, livres anciens et modernes rare, curieux ou singuliers en tous genres. (No. 279; 7581 titles.)

## Weekly Record of New Publications

The entry is transcribed from title page when the book is sent by publisher for record. Books received, unless of minor importance, are given descriptive annotation. Prices are added except when not supplied by publisher or obtainable only on specific request. The abbreviations are usually self-explanatory. c. indicates that the book is copyrighted; if the copyright date differs from the imprint date, the year of copyright is added. Where not specified the binding is cloth.

A colon after initial designates the most usual given name, as: A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederick; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tl. (32mo: 12½ cm.); Fe. (48mo: 10 cm.); Sq., obl., nar., designate square, oblong, narrow. For books not received sizes are given in Roman numerals, 4°, 8°, etc.

**Alexander, Archbp. W:** Primate Alexander, Archbishop of Armagh: a memoir; ed. by Eleanor Alexander. N. Y., Longmans. 16+324 p. pors. O. \$3.50 n.

Life of William Alexander, Primate of all Ireland (Irish Church) from memoirs written by himself, edited and added to by his daughter. The archbishop died in 1911. Index.

**Allen, Emma S.** The awakening of the Hartwells; a tale of the San Francisco earthquake. N. Y., Am. Tract Soc., [150 Nassau St.]. c. '13. 340 p. pls. D. \$1 n.

Carol Thurman goes to San Francisco to visit her wealthy aunt and finds her two girl cousins worldly and selfish, while Percy, the son, is dissipated and reckless. Through her influence, Percy begins to see that there is something better than the life he has been leading and then comes the earthquake and fire, which sweeps away the Hartwell fortune and forces them to begin over at the bottom of the ladder. Carol and her family are of the greatest help, and through them the Hartwells win a prosperity and happiness they have never known.

**Bacon, B: Wisner.** Theodore Thornton Munger, New England minister. New Haven, Ct., Yale Univ. c. '13. 23+409 p. (6 p. bibl.) pls. por. O. \$3 n.

Theodore Thornton Munger was born in 1830 and died in 1910, having lived practically his whole life in New England, where he was pastor in various Congregational churches, fellow of Yale, lecturer at Harvard and member of the American Institute of Arts and Letters. The record of his life is not one of dramatic events, but of devotion to high ideals, worthily carried out and of successful ministry covering many years. Index.

**Bampton, Rev. J. M.** Modernism and modern thought. St. Louis, Herder. 118 p. 8°, 60 c. n.

**Bell, Pearl Doles.** Gloria Gray, love pirate; il. by J: A. Hagstrom; front. by the author. Chic., Roberts & Co., [Clark & Lake Sts.]. c. 333 p. D. \$1.25 n.

Gloria Gray longs to enter business life, and fresh from a business college at seventeen begins her career. She has love affairs with two men who employ her before she learns that she has been playing with fire, and at last finds her real place in life and happiness with the man who has known and loved her always.

**Beowulf**, ed. with introd., bibl., notes, glossary, and appendices by W. J. Sedgefield. 2d ed., rev. and partly rewritten. N. Y., Longmans. 53+272 p. (9 p. bibl.) O. (Univ. of Manchester pubs.), \$3 n.

**Bible.** The gospel of our Lord and Saviour Jesus Christ; being all of His words as recorded in the gospels of Matthew, Mark, Luke and John, arranged according to subjects for ready reference and practical use. N. Y., Christian Literature Press, [150 Nassau St.]. c. '13. 162 p. D. 50 c. n.; leath., \$1 n., bxd.

**Brassey, Sir T: Allnutt, (Viscount Hythe).** Problems of empire; the faith of a federalist. New ed.; with a foreword by the Rt. Hon. Earl Grey. N. Y., Longmans. 16+217 p. O. \$1.75 n.

**Carstens, C. C.** Public pensions to widows with children; a study of their administration in several American cities. N. Y., Russell Sage Foundation. '13. 36 p. O. (Publication), pap., 10 c.

**Coppée, François Edouard Joachim.** On rend l'argent; ed. with notes and vocab. by Philip Warner Harry. Bost., Ginn. c. '13. 10+143 p. por. map. S. (International modern language ser.), 50 c. Editor is assistant professor of Romance languages, University of Pittsburgh.

**Fassett, Ja. H.** The beacon first reader. Bost., Ginn. c. '13. 160 p. col. il. D. (Beacon method), 35 c.

**Fenn, Rob. Willson.** Horacio; a tale of Brazil. N. Y., Am. Tract Soc. c. '11, '13. 309 p. pls. D. \$1 n. Formerly published by author.

**Field, Hamilton Easter.** The technique of oil paintings, and other essays. Brooklyn, N. Y., Ardsley House, [104 Columbia Heights]. '13. 84 p. 8°, 50 c.

**Field, Michael, (pseud. for Miss Bradley and Miss Cooper).** Mystic trees. St. Louis, Herder. 147 p. 8°, \$1.50 n.

**Gerrard, Rev. T: J.** Bergson; an exposition and criticism from the point of view of St. Thomas Aquinas. St. Louis, Herder. 12+208 p. 8°, 90 c. n.

**Gihr, Rev. Nicholas.** The holy sacrifice of the mass, dogmatically, liturgically and ascetically explained; tr. from the 6th German ed. 4th ed. St. Louis, Herder. 778 p. 8°, \$3 n.

**Gulick, Luther H., and others.** Independence Day celebrations. N. Y., Russell Sage Foundation, Dept. of Child Hygiene, [130 E. 22d St.]. '13. 32 p. O. pap., 5 c.

**Hall, Miriam.** Tennis for girls. San Francisco, A. M. Robertson, [222 Stockton St.]. c. 58 p. il. S. bds., 75 c.

**Hanaford, Roy Forbush.** How to write a photoplay, from A to Z. N. Y., Everybody's Photoplay Co. c. 14 p. nar. 8°, \$2.

**Hanmer, Lee Franklin.** Independence Day legislation and celebration suggestions. N. Y., Russell Sage Foundation, Dept. of Recreation, '13. 24 p. il. diagr. 8° (Pamphlet), 10 c.

**Hare, Mrs. Maude Cuney.** Norris Wright Cuney; a tribute of the black people; by his daughter; with an introd. by Ja. S. Clarkson. N. Y., Crisis Pub., [26 Vesey St.]. c. '13. 15+230 p. pors. D. \$1.50 n. Norris Wright Cuney, son of a colored mother and white father, was born in Texas, May 12, 1846. Educated in Pittsburgh, Pa., he afterwards returned to Texas,



living in Galveston where he took a prominent part in politics and was active in all movements for the betterment of his race. President Harrison appointed him collector of the Port of Galveston. Many prominent white men were glad to call him friend and held him in high honor. He died in 1897.

**Harvey, Alex.** The toe, and other tales.

N. Y., Kennerley. c. '13. 251 p. D. \$1.25 n.  
*Contents:* The toe; The raft; The fools; The finishing touch; The finger of fate; The measure of all things; The mustache; Miss Dix; The frou-frou; The golden rat.

**Headlam, Arth. Cayley, D.D.** St. Paul and Christianity. N. Y., Longmans. 15+214 p. D. \$1.25 n.

Study of the teaching of St. Paul and its place in the development of Christianity. What particular position he held, the evidence he gives of what early Christianity was, what he owed to it, his influence on and contribution to Christianity; these points are discussed through an examination of St. Paul's teaching in the light of other early Christian teaching. Index.

**Henderson, Archibald.** European dramatists. Cin., Stewart & Kidd. c. '13. 395 p. por. O. \$1.50 n.

Author of "George Bernard Shaw: his life and works," "Interpreters of life," etc., here discusses six of the leading dramatists of modern Europe, Strindberg, Ibsen, Maeterlinck, Wilde, Shaw and Granville Barker.

**Hepburn, Alonzo Barton.** The story of an outing; with il. from photographs. N. Y., Harper. c. '13. 108 p. O. hf. cl., \$1.50 n.

Account of a vacation spent in hunting big game in British East Africa. Tells of the daily experiences in trekking, in camp, and tracking and shooting the various animals.

**Hunt, Thdr. Whitefield.** English literary miscellany. Oberlin, O., Bibliotheca Sacra Co. c. 14+320 p. D. \$1.50 n.

By professor of English, Princeton University. *Contents:* Indebtedness of later English literature to earlier; Historical development of English prose; History of English lyric verse; Elizabethan dramatic development; English dramatic verse after Shakespeare; Romantic element in Elizabethan letters; Edmund Spenser and the English Reformation; Spenser and later English sonneteers; Sonnets of Shakespeare; Poetry of Coleridge; Poetry of Wordsworth; Tennyson's "In memoriam."

**Jenks, Jeremiah Whipple, and Lauck, W. Jett.** The immigration problem; a study of American immigration conditions and needs. 3d ed., rev. and enl. N. Y., Funk & W. c. '13. 23+551 p. tabs. col. fold. chart. D. \$1.75 n.

**Jones, Rev. E., ed.** The beauty and truth of the Catholic Church; sermons from the German, adapted and ed.; with an introd. by the Most Rev. J. Ireland, D.D. v. 1. 2d ed. St. Louis, Herder. 6+326 p. 8°, \$1.25 n.

**Lehmkuhl, Rev. Augustino.** Casus conscientiae ad usum confessoriorum compositi et soluti. In 2 v. Ed. 4 correctae et auctae. St. Louis, Herder. 14+1192 p. 8°, hf. mor., \$5.40 n.

**Lyman, Mrs. Carolyn B.** Fallen leaves; [poems]. N. Y., E. C. Hill, [1 W. 34th St.]. c. '13. 63 p. front. O. bds., \$1.50.

**Meschler, Rev. Moritz.** The life of our Lord Jesus Christ the Son of God, in meditations; tr. by Sister Mary Margaret; with a map of Palestine at the time of Christ, plans of the journeys of Jesus, of Jerusalem at the time of its destruction and a sketch of the temple. In 2 v. 2d rev. ed. St. Louis, Herder. 36+1350 p. 8°, \$4.25 n.

**Morgan, T. Hunt.** Heredity and sex. N. Y., Lemcke & B. c. '13. 9+282 p. (27½ p. bibl.) il. diagrs. O. (Columbia Univ. lectures), \$1.75 n.

By professor of experimental zoology in Columbia University. *Contents:* Evolution of sex; Mechanism of sex-determination; Mendelian principles of heredity and their bearing on sex; Secondary sexual characters and their relation to Darwin's theory of sexual selection; Effects of castration and of transplantation on the secondary sexual characters; Gynandromorphism, hermaphroditism, parthenogenesis, and sex; Fertility; Special cases of sex-inheritance. Index.

**Moser, Gustav von.** Der bibliothekar; schwank in vier akten; ed. with exercises, notes and vocab., by F. W. C. Lieder. Bost., Ginn. c. '13. 8+218 p. por. S. (International modern language ser.), 45 c. Editor is instructor in German, Harvard University.

**Oppenheim, E. Phillips.** A people's man; with il. by Edm. Frederick. Bost., Little, Brown. c. 365 p. D. \$1.30 n.

Maraton, a socialistic leader, is expected by his followers to bring about a social revolution. Invited to call on the Prime Minister, he comes under the spell of charming young Lady Elisabeth—with the result that he modifies his plans and disappoints his secretary, Julia Twenheim, who secretly loves him. There is turmoil throughout England and Maraton is the storm center, when Germany's hand is discovered and Maraton's patriotism is aroused. The double love interest and this international intrigue make up the story.

**Oxenham, J.** Bees in amber; a little book of thoughtful verse. N. Y., Am. Tract Soc. c. '13. 124 p. S. bds., 50 c.

**Perry, Clarence Arth.** How the social center promotes reform movements. [N. Y., Russell Sage Foundation, Dept. of Recreation]. 7 p. il. O. (Pamphlet), pap., 2c.

How to start social centers. N. Y., Russell Sage Foundation, Dept. of Recreation. '13. 40 p. O. (Pamphlet), pap., 10 c.

**Phillipotts, Eden.** From the angle of seventeen. Bost., Little, Brown. c. '12. 290 p. D. \$1.20 n.

Humorous portrait of a pompous but engaging English youth, who is gradually emerging from boyhood into the responsibilities of manhood. Corkey, just from school enters the business world as clerk in a fire insurance office and is captivated by the sense of his own importance and his wonderful experiences. It is all told in Corkey's own words with his amusingly juvenile comments on affairs.

**Pocket companion for engineers, architects and builders;** containing useful information and tables appertaining to the use of steel. 16th ed. Milwaukee, C. N. Caspar Co., [454 E. Water St.]. c. '13. 400 p. 12° mor., \$2 n.

**Pope, A. Winthrop.** Theatrical bookplates. Kansas City, Mo., H. A. Fowler, [17 Bd. of Trade Bldg.]. c. no paging. pls. D. pap., \$1.

**Rich, Hiram.** Leaves on the tide, and other poems. Bost., J. S. Lockwood, [43 Federal St.]. '13. c. 12+157 p. por. S. \$1 n.

**Russell Sage Foundation.** Dept. of Recreation. Department of Recreation, Russell Sage Foundation; information about its field, publications and methods of co-operation. N. Y., Russell Sage Foundation, Dept. of Recreation, '13. 12 p. O. (Bulletin), pap.

**Russell Sage Foundation.** Division of Education. Division of Education, Russell Sage Foundation, activities and publications; Leonard P. Ayres, Ph.D., director. N. Y.,



- Russell Sage Foundation, Division of Education, '13. 7 p. 8° (Bulletin).
- St. Louis, King of France, 1215-1270. St. Louis, Herder. 8+264 p. il. 8° (Notre Dame" ser. of the lives of the saints). \$1.25 n.
- Scherer, P., and Dirks, L. H., comps. Deutsche lieder. N. Y., Am. Book Co. c. '13. 110 p. O. 25 c.
- Storr, Rev. Vernon Faithfull. The development of English theology in the nineteenth century, 1800-1860. N. Y., Longmans. 8+486 p. (24 p. bibl.) O. \$3.50 n.
- While sketching the historical development of English theology from 1800-1860, and giving an account of the main movements and parties in the Church, seeks also to estimate the influence upon theological thought of some of the great spiritual and intellectual forces of the century. It treats, for example, of the Historical method, Romanticism, Physical science, Biblical criticism, and Idealist philosophy, and discusses the work of such leaders of thought as Schleiermacher, Coleridge, Hegel. Index.
- Tomkinson, Julia Redford. Doris, a Mount Holyoke girl. N. Y., Am. Tract Soc. c. '13. 179 p. pls. por. D. \$1 n.
- Simple story of a girl who went to Mt. Holyoke in the early days of its career and was one of the first to come under Miss Lyons' influence. Tells of her home life on a New England farm, her education, life as a teacher and happy marriage.
- Trollope, Anthony Barchester Towers. F. Y. Macmillan. '13. 7+567 p. 16°, (Bohn's popular lib.) 35 c. n.
- The warden; with an introd. by Frederic Harrison. N. Y., Macmillan. '13. 36+272 p. 16°, (Bohn's popular lib.) 35 c. n.
- Truesdell, Mrs. Amelia Woodward. All the way: being the collected poems of Amelia Woodward Truesdell. San Francisco, A. M. Robertson. '13. c. 9+228 p. mounted front. 12°, \$1.25.
- United States. Dept. of the Interior, U. S. Geological Survey. Topographic map of the United States. In sheets, 16½ x 20. Wash., D. C., Off. of Survey. pap., ea., 10 c.
- Contents: COLORADO: Red Mesa sheet (La Plata Co.) (1m. = 1").
- MARYLAND: Indian Head sheet (Charles Co.) (1m. = 1").
- OHIO: Era sheet (Pickaway Co.) (1m. = 1"); Jackson sheet (Jackson and Vinton Co's.) (1m. = 1").
- OHIO-MICHIGAN: Wauseon sheet. (Fulton and Lenawee Cos.) (1m. = 1").
- WYOMING: Meeteetse sheet (Park Co.) (1m. = 1").
- United States internal revenue regulations (supplemental) relative to deduction of federal income tax at the source; Treasury decisions issued Dec. 4, 1913 to Dec. 16, 1913. N. Y., Bankers' Trust Co., [16 Wall [St.]] '13. 29 p. forms. nar. O. pap., gratis.
- Urban, Abram Linwood. My garden of dreams; with decorations by Grace Lillian Urban. Author's ed. Phil., T. Meehan & Sons. '13. c. 5+15-148 p. il. 8°, \$1.25.
- Vale, C: John Ward, M.D. N. Y., Kennerley. c. '13. 320 p. D. \$1.25 n.
- Depicts the struggle between a man's higher nature and the base desires he has inherited from a long line of dissipated ancestors. John Ward falls in love with a beautiful woman without morals and there ensues a fierce struggle between his higher and lower selves. At last, recognizing that both he and she are decadent, he refuses to see her again and devotes his life to his profession.
- Vonier, Dom Anscar. The human soul and its relations with other spirits. St. Louis, Herder. 8+368 p. 8°, \$1.50 n.
- Wade, Mrs. Mary Hazelton Blanchard. Abraham Lincoln; a story and a play. Bost., Badger. c. 84 p. D. hf. cl., \$1 n.
- First gives brief biography of Lincoln, then a play in which he is principal character.
- Wallis, Arth. F. Idonia: a romance of old London; il. by C. E. Brock. Bost., Little, Brown. c. '13. 8+319 p. D. \$1.30 n.
- Tale of love and roguery in the days of Queen Elizabeth. Denis Cleeve, the son of a scholarly, high-minded old country gentleman, whose brother, Botolph Cleeve, wronged him cruelly in his youth, goes up to London bearing all his father's wealth to rescue this same false uncle from death in the Tower. The appeal for this aid proves simply a ruse to steal the old man's fortune, and Denis is beset on every side by a mass of treachery. Penniless and hopeless he meets Idonia, a singularly attractive maiden, and falls deeply in love with her. A host of adventures in desperate quarters of old London, on the sea, and in the hands of pirates off the coast of Spain, befall Denis before he returns home.
- Watney, C., and Little, Ja. A. The workers' daily round; il. by H. L. Shindler. N. Y., Dutton. 12+354 p. 12°, \$1.25 n.
- Watson, J: D.D. ["Ian Maclaren," pseud.] and Buell, Ja. W: Illustrated Bible stories for young and old; a complete story of Bible history narrating in the order of time all the teachings and events recorded in Scripture, from Genesis to Revelation. N. Y., Syndicate Pub. c. 11+33-779 p. il. col. pl. 8°, \$3.
- Webster, Noah. Webster's new international dictionary of the English language, based on the International dictionary of 1890 and 1900; now completely revised in all departments; including also a dictionary of geography and biography, being the latest authentic quarto edition of the Merriam series; W. T. Harris, editor-in-chief, F. Sturges Allen, general editor. Springfield, Mass., Merriam. c. 84+2620 p. por. il. pls (part col.) f°, \$12.
- Weston, Bp. Fk., D.D. Ecclesia Anglicana; for what does she stand?; an open letter to the right reverend father in God, Edgar, Lord Bishop of St. Albans. N. Y., Longmans. 29 p. O. pap., 15 c.
- Whist Club, New York. The laws of auction as adopted by the Whist Club; also laws of three-handed and duplicate; together with the etiquette of the game. N. Y., [Scribner]. '13. c. 48 p. 16°, 25 c.
- White, J: H. Justification; a philosophic phantasy. Bost., Badger. c. '13. 71 p. D. leath., \$1 n.
- Worsfold, W: Basil. The reconstruction of the colonies under Lord Milner. 2 v. N. Y., Dutton. 8+376; 4+430 p. 8°, \$7.50 n.
- Yale University. Sheffield Scientific School. Questions of public policy; addresses delivered in the Page lecture series, 1913, before the Senior class of the Sheffield Scientific school, Yale University. New Haven, Ct., Yale Univ. c. '13. 134 p. 8°, \$1.25.

## BOOK TRADE EXPORTS AND IMPORTS JULY.—SEP. 1913.

A summary statement of the value of the imports and exports of paper and of books and other printed matter of the United States for the third quarter of 1913, compared with the corresponding period in 1912.

### Imports and Exports of Printing Paper.

*Quantities and Values of Paper of Domestic Manufacture Exported from the United States.*

	Jly.-Sep., 1912		Jly.-Sep., 1913	
	Quantities	Values	Quantities	Values
Total printing paper..... lbs.	34,537,688	1,016,066	28,531,803	883,147

*Quantities and Value of Papers Imported from Other Countries.*

	Jly.-Sep., 1912		Jly.-Sep., 1913	
	Quantities	Values	Quantities	Values
<b>PRINTING PAPER, FOR BOOKS AND NEWSPAPERS</b>				
Valued at not above 2½c. per pound lbs. free	35,654,060	669,830	93,533,249	1,805,178
lbs. dut.	12,410,074	240,219	20,430,119	400,065
Valued at above 2½c. and not above 4c. per pound lbs. free			484,117	14,639
All other..... lbs. dut.	1,249,510	67,631	1,279,750	67,924
<b>Total printing paper..... lbs.</b>	<b>49,313,644</b>	<b>977,680</b>	<b>115,727,235</b>	<b>2,287,806</b>
<b>Imported from</b>				
Germany.....	98,562	8,747	369,418	15,754
Norway.....	522,010	15,220	517,941	159
Canada.....	47,926,678	906,774	113,409,608	
Other countries.....	766,384	46,939	1,430,266	

### Imports and Exports of Books and Other Printed Matter.

*Books, etc., Imported from Other Countries.*

	Jly.-Sep.	Jly.-Sep.
	1912	1913
Free.....	\$1,169,248	\$1,043,373
Dutiable.....	788,385	756,692
<b>Totals.....</b>	<b>\$1,957,633</b>	<b>\$1,800,065</b>
<b>From France.....</b>	<b>105,663</b>	<b>174,911</b>
" Germany.....	402,929	378,396
" United Kingdom.....	1,142,438	944,363
" Other Europe.....	220,524	197,723
" Other Countries.....	86,079	104,672

*Values of Exports of Books and Other Printed Matter, of Foreign Manufacture.*

Books and other printed matter.		
<i>Free of duty</i> .....	\$3,199	\$5,978
Books and other printed matter.		
<i>Dutiable</i> .....	10,637	10,693

*Books, etc., of Domestic Manufacture, Exported  
from the United States to Foreign Countries.*

	Jly.-Sep.	Jly.-Sep.
	1912	1913
To United Kingdom.....	\$464,630	\$362,914
" Canada.....	1,340,803	1,246,271
" Mexico.....	56,980	30,848
" Cuba.....	48,746	54,700
" Brazil.....	46,448	97,850
" British Oceania.....	124,287	111,531
" Philippine Islands.....	37,870	49,206
" Other Countries.....	499,236	402,499
Totals.....	\$2,619,000	\$2,355,819

*Books, etc., of Domestic Manufacture, Ex-  
ported from the United States to Alaska,  
Hawaii and Porto Rico.*

To Alaska.....	\$114,467	\$68,888
"    Hawaii.....	91,035	65,401
"    Porto Rico.....	67,799	91,742
Totals .....	\$273,301	\$226,031

## The Publishers' Weekly

### Subscription Rates

One year, postage prepaid in the United States, \$4.00; foreign, \$5.00.  
Single copies, 10 cents. Educational Number, in leatherette, 50 cents; Christmas Bookshelf, 25 cents.

### Advertising Rates

One page ..... \$25 00  
Half page ..... 14 00  
Quarter page ..... 7 00  
Eighth page ..... 4 00  
One-sixteenth page ..... 2 00

The above rates are for unspecified positions. Special rates for preferred positions (full pages only).

Higher rates are charged for the Summer Reading, Educational Number and Christmas Bookshelf, and for the monthly Book Review supplement sections.

Advertising copy should reach us Tuesday noon—earlier if proof is desired out-of-town. Forms close Thursday night.

Under the heading "BOOKS WANTED" book-trade subscribers, under their own names, are given five nonpareil lines (exclusive of address) free advertisement for specific books out of print in any issue except special numbers, but not exceeding 100 lines a year. If over five lines are sent the excess is at 10 cents a line. Books not out of print, unspecified wants, repeated matter, and all advertisements from nonsubscribers cost 10 cents a line. Objectionable books are excluded so far as they are noted.

In answering, please state edition, condition and price, including postage or express charges. Houses that will deal exclusively on a cash-on-delivery basis should put [Cash] after their firm name. The appearance of advertisements in this column, or elsewhere in the WEEKLY, does not furnish a guarantee of credit. While it endeavors to safeguard its columns by withholding the privileges of advertising should occasion arise, booksellers should take usual precautions in extending credit.

"Books Wanted" must be designated by actual title, not by "any."

Write your wants plainly, on one side of the sheet only. Illegible "wants" are ignored. The WEEKLY is not responsible for errors. Parties with whom there is no account must pay in advance.

Under "BOOKS FOR SALE" or for other small undisplayed advertisements, the charge is 10 cents a nonpareil line. No reduction for repeated matter. Count seven words to the line.

### INDEX TO ADVERTISERS.

	PAGE
A Rental Opportunity .....	173
Baker's Great Bookshop .....	173
Baker & Taylor Co. (The) .....	175
Bobbs-Merrill Co. (The) .....	176
Book Trade Specialties .....	164
Books for Sale .....	172
Books Wanted .....	165-172
Bookseller (The) .....	174
Bowker, (R. R.) Co. ....	148
Business Opportunities .....	173
Cazenove (C. D.) & Son .....	173
Century Co. (The) .....	150
Classified Advertising .....	163-165
Electrical Testing Laboratories .....	175
George (H.) .....	173
Help Wanted .....	172
Holliston Mills (The) .....	174
Houghton Mifflin Co .....	145
Indexing Bureau .....	173
Jordan & Co. ....	174
Kay Printing House .....	175
Kellogg (A. H.) Co. ....	175
Macmillan Co. (The) .....	147
Rand, McNally & Co. ....	149
Reilly & Britton Co. (The) .....	146
Remainders .....	173
Rosenthal (L.) .....	173
Simpkin, Marshall, Hamilton, Kent & Co., Ltd. ....	173
Situations Wanted .....	172
Special Notices .....	173
Spencer, (W. T.) .....	173
Tapley (J. F.) Co. ....	175
Terquem (J.) & Co. ....	173
Wycil & Co. ....	173

## CLASSIFIED ADVERTISING

One line, \$5; two, \$8; three, \$12; four, \$15 a year.

### BOOK MANUFACTURING

#### COMPLETE BOOK MANUFACTURING

**Braunworth & Co.**, 16 Nassau St., Brooklyn, N. Y.  
Near Brooklyn Bridge.  
Composition, electrotyping, printing and bookbinding. Large and complete facilities for bookmaking. Write for representative to call. Consultation invited.

**Burr Printing House**, Frankfort and Jacob Sts., New York. Complete facilities for composition, electrotyping, presswork and binding.

**The Collier Press**, West 13th St., New York. Unsurpassed facilities for composition, electrotyping, printing and binding. Large collection of valuable plates not in active use will be leased to customers. List of plates on request. Premium book work specially solicited. Estimates furnished promptly.

**The De Vinne Press**, 395 Lafayette St., New York. Fine Book Work, Illustrated and Plain. Privately Printed and Limited Editions. Magazines and Catalogues of All Descriptions. Electrotypes, Cloth and Pamphlet Binding.

**The Merrymount Press**, D. B. Updike, 232 Summer St., Boston, undertakes all classes of printing which demand fine types, good presswork, accurate proofreading and tasteful typographic treatment.

**The Norwood Press**, Norwood, Mass.  
J. S. CUSHING Co., Composition and Electro.  
BERWICK & SMITH Co., Presswork.  
E. FLEMING & Co., Binding.

**The Plimpton Press**, Norwood, Mass., New York Office, 70 Fifth Ave. All kinds of Book Printing, Binding in Cloth and Fine Leather. "Perfect Bookmaking in its Entirety."

**Stanhope Press**, F. H. Gilson Company, 54-60 Stanhope St., Boston. Music Books, Mathematical Books, Composition, Electrotyping, Printing and Binding.

**The Trow Press**, 201-213 E. 12th St., New York. Modern machinery and large facilities for complete manufacturing of books and magazines. Composition, electrotyping, presswork and binding all under one roof. Also fine color work and high grade catalogs.

#### COMPOSITION—PRESSWORK

**William J. Dornan**, 701 Arch St., Philadelphia, Pa. Monotype typesetting. Long experience in medical, chemical and mathematical work. Modern pressroom. Color work. Private Library Catalogs.



**COMPOSITION AND PRESSWORK—Continued**

**William G. Hewitt**, 61-67 Navy St., Brooklyn, N. Y.  
Manufacturer of books, catalogs and magazines at the best competitive prices. Composition, electrotyping, stereotyping, presswork and pamphlet binding.

**International Typesetting Company**, International Building, Baltimore, Md. Composition (Modern Languages), Book Plates, Electrotyping.

**C. H. Simonds & Co.**, 297 Congress St., Boston.  
Book Composition, Linotype, Monotype. Flat-bed and Perfecting Presswork. Large facilities.

**CLOTH AND LEATHER BINDING**

**The American Book Bindery**, Office, 265 Cherry St., New York. Editions bound in cloth and leather. Capacity, 20,000 books daily.

**Braunworth & Co.**, 16 Nassau St., Brooklyn, N. Y., Near Brooklyn Bridge.  
Cloth and Leather Binding in all branches. Careful attention to detail. Special methods for promptly handling large editions. Write and our representative will call.

**The Butler Ward Company**, 34 Hubert Street, New York. Cloth and leather edition work.

**Thomas Y. Crowell Co.**, 426-428 West Broadway, New York. Crowell-Quality bindings. We have been learning something about the art and practice of bookbinding for the last seventy-nine years. Let us place it at your service.

**Eugene C. Lewis Company**, 214-218 William St., New York. Cloth, Leather, Edition and Catalog Binding. Also high-class pamphlet work.

**George McKibbin & Son**, Leather and Cloth Edition Binding; also Flexible Work. Bush Terminal, 3d Avenue, 33d to 34th Streets, Brooklyn Borough, New York City.

**Pfister Book Binding Co.**, 141-145 East 25th St., New York. Cloth and leather edition work, and job bookbinding.

**J. F. Tapley Co.**, 531-535 West 37th St., New York. Complete Edition bindery for cloth and leather work. No order too large or too complicated for us—"Taplex" Bindings.

**The Trow Press**, 201-213 E. 12th St., New York. Unexcelled facilities for large editions of cloth, leather and pamphlet binding. All under one roof.

**H. Wolff**, 518-534 West 26th Street, New York. Extensive and modern facilities for every description of perfect Book Making in its entirety, done in our fireproof building.

**EXTRA BINDING FOR THE TRADE**

**Henry Blackwell**, 10th Street and University Place, New York. Plain and artistic Bookbinding in all varieties of leather, singly or in quantities.

**Ernst Hertzberg & Sons**, 64 West Randolph St., Chicago. Hand-made books. Best equipped bindery in country. Newest designs, restoring, inlaying, etc. Prices reasonable. Gold medal, St. Louis, 1904.

**James Macdonald**, 132 West 27th St., New York. Finest equipped bindery in America. Purchaser of the entire "Club Bindery." Levant, morocco, calf, and other leather bindings. Solander cases a specialty.

**Stikeman & Co.**, 110-114 West 32d St., New York. All styles of binding in leather, single volume or in quantities. Mending, inlaying, etc. Cases for rare editions.

**The Trow Press**, 201-213 E. 12th St., New York. A large staff of expert and experienced craftsmen who have an artistic sense as well as mechanical ability. No better extra binding is produced than is done here.

**BOOKBINDERS' CLOTHS**

**Becker Supply Co.**, 24-26 E. 13th St., New York. Extra cloth, Blacks and Crown Bindings—Prager-leaf and Ophirleaf for stamping. The best on the market.

**Fab-rik-o-na Mills**, Bloomfield, New Jersey. Manufacturers of Wiboco Book Cloths. Sample books furnished on request. H. H. Wiggin's Sons Co.

**The Holliston Mills**, of Norwood, Mass., manufacturers of fine book cloths in all styles, color and patterns. New York office, No. 67 Fifth Ave. Sample books furnished on request.

**PAPER MANUFACTURERS**

**The Wanaque River Paper Co.**, 290 Broadway, New York City. Manufacturers of Supatone, also Super and M. F. Book Papers.

**DIE CUTTERS AND ENGRAVERS**

**Becker Bros. Engraving Co.**, 26 East 13th St., New York. Fully equipped for artistic designing and die cutting. Established 1880.

**G. A. Hoffmann**, 73 4th Ave., New York. Stamps for book covers. Tools and rolls for Bookbinders, brass type.

**HALF-TONE AND OTHER PLATES**

**The Hagopian Photo-Engraving Co.**, 39 East 20th St., New York. Pioneers in the development of photo-engraved plates.

**COLOR PROCESS PLATES**

**Gatchel & Manning** (Estab. 1889) Philadelphia. DESIGNERS ILLUSTRATORS ENGRAVERS in one or more colors, for Publishers and Printers.

**MAP SPECIALISTS**

**C. S. Hammond & Co.**, Sales Depart., 30 Church St.; Offices and Works, 22 Thames St., N. Y. Map specialists. Engraving, printing and mounting.

**INDEXING**

**C. H. Denison's Index**, also flat indexing and gold lettering. D. T. S. DENISON, 152 E. 23d St., N. Y.

**BOOK AUCTIONEERS**

**Chas. Fred. Heartman**, 36 Lexington Ave., New York City. I aim to protect the seller, as the buyer can protect himself.

**BOOK TRADE SPECIALTIES****RARE BOOKS AND AUTOGRAPHS**

**Autograph Letters of Celebrities Bought and Sold.** Send for price lists. Walter R. Benjamin, 225 Fifth Ave., New York. Pub., "The Collector," \$1 a year. (Established 1887.)

**Dodd & Livingston**, Fourth Ave. and 30th St., N. Y. City. Dealers in Rare Books, Autograph Letters, Manuscripts. Correspondence Invited.

**Ludwig Rosenthal's Antiquarian Bookstore**, Hildegardstrasse 14, Munich, Germany. Inquiries invited. Individual treatment of buyers.

**Autograph Letters Bought and Sold.** Highest price given for Letters and Rare Books with Autograph Inscriptions. P. F. Madigan, 501 5th Ave., New York.

**MAGAZINES—BY SUBSCRIPTION**

**Crowley the Magazine Man, Inc.**, 3291 3d Ave., N. Y. City. Wholesale only. Price Book on request

## MAGAZINES—BACK NUMBERS

**American Magazine Exchange, St. Louis, Mo.**

**Back Numbers of Magazines** supplied by **HENRI GERARD, 83 Nassau St., New York.**

**The Boston Book Co., Boston, Mass.** Complete files and back volumes of magazines.

**Back vols. and nos. of magazines supplied. PHILADELPHIA MAGAZINE DEPOT, 326 N. 10th St., Philadelphia, Pa.**

**A. S. Clark, Peekskill, N. Y.** "Out of print" Books and Pamphlets. Magazines, both common and scarce.

**The Cut Rate Book Co., 113 W. 7th St., Cin., O**

## FOREIGN AND SPECIAL BOOKS

**International News Co., 83 and 85 Duane St., New York.** Importers of German, French and English Publications.

**William R. Jenkins Co., Sixth Ave., 48th St., New York.** French, German, Italian, Spanish and other foreign books. Veterinary publications and books on riding and driving.

**Lemcke & Buechner, 32 West 27th St., New York.** All foreign books and periodicals.

**Schoenhof Book Co., Boston, Mass.** Foreign Books of all descriptions. Tauchnitz Coll. Catalogues.

**F. C. Stechert Co., Inc., 29-35 West 32d St., New York.** Domestic and foreign books and periodicals.

**G. E. Stechert & Co., 151-155 West 25th St., New York.** Importers of Books and Periodicals.

**E. Steiger & Co., 49 Murray St., N. Y.,** carry the largest stock of German publications in all departments. Books for learning 250 languages. Prompt importation of books and periodicals from all countries.

## DIARIES

**B. W. Huebsch, 225 Fifth Ave., New York.** Annual and Perpetual Year Books. A popular diary.

## KINDERGARTEN AND SCHOOL SUPPLIES

**E. Steiger & Co., New York,** manufacture the largest line of Kindergarten Supplies and Constructive Material for Manual Training. Catalog gratis.

## MAPS, GLOBES AND ATLASES

**C. S. Hammond & Co., 30 Church St., N.Y.** Atlases, School Maps, State Maps, Road Maps, Globes.

## SHORTHAND AND TYPEWRITING BOOKS

**Phonographic Institute Co., Cincinnati, O.** Publishers of the Benn Pitman System.

**Isaac Pitman & Sons, 2 West 45th St., New York.**

## STATIONERY NOVELTIES

**William J. Burkhardt, 165 Danforth Ave., Jersey City.** Unique Holiday Novelties, Die Stamped Christmas Cards, Post Cards, Calendars, Pen-wipers.

## TRADE LISTS, FAC-SIMILES, ETC.

**The Trow Directories and Trade Lists, 202 E. 12th St., New York.** Lists of all businesses and professions in U. S., Canada, and Foreign. Fac-simile letters, folding, addressing and mailing.

## DIRECTORIES FOR THE BOOK TRADE

**Directory of Booksellers in U. S. and Canada;** Directory of 1,500 of the best Public Libraries in U. S. and Canada, with name of librarian; list of 1,300 Private Collectors of Books, together in one vol., \$5.00. **PUBLISHERS' WEEKLY, 411 East 25th Street, N. Y.**

## BOOKS WANTED

**W. Abbatt, West Chester, N. Y.**

*Magazine of History*, Jan., 1913; several copies. *Mag. of Am. History*, vols. 1, 2, 9, 27, and Nos. for June, 1877, and April, 1883. Extra Number, No. 2, of *Mag. of History*; 3 copies, will pay \$2 each.

**Adelbert College Library, Cleveland, O.**

Sutherland, Origin and Growth of the Moral Instinct, vol. 1.

Moody, The Great Divide.

Cokayne, Complete Peerage of England, vol. 8, 1898.

**Allen Book & Printing Co., 454-456 Fulton St., Troy, N. Y.**

Genealogy, Grant Family.

Stiles, History of Ancient Windsor, Conn.

Miss Martin's Company, Jane Barlow.

**American Baptist Pub. Society, 107 S. Wabash Ave., Chicago, Ill.**

The Interpreter's House.

Little and Wise.

The Palace Beautiful.

**American News Co., 9-15 Park Place, New York.**

Gogol's Dead Souls.

**John R. Anderson Co., 31 W. 15th St., New York.**

Rigveda, Arrowsmith trans., Boston, 1868.

Griffith, Hymns of Rigveda, 2 vols., Benares.

Peterson, Hymns of Rigveda, Bombay, 1888.

Peterson, Handbook for Study of Rigveda, 1868.

Muller, Rigveda-Sanhita, vols. 1, 2, 1890.

Tyndale's 1st trans. New Test.

Wilson, American People.

**Antiquarian Book Store, 26 E. Van Buren St., Chicago, Ill.**

Lingard's History of England, large type ed.

**Bailey's Book Store, University Block, Syracuse, N. Y.**

Stanley's Christian Institution and Father Lacombe, pub. by Moffatt & Yard Co.

**John P. Baldwin, 108 W. 12th St., Kansas City, Mo.**

The Valley Path, Dromgoole.

La Terre, Zola, in English.

Books and Their Makers in the Middle Ages, Putnam, vol. 2, red cl.

The Log of a Cowboy, Andy Adams.

**Baptist Book Concern, Louisville, Ky.**

History of the Baptists, Orchard.

**N. J. Bartlett & Co., 28 Cornhill, Boston, Mass.**

Hinton's Guide to Arizona.

Merimee's Chas. XII, illus. by Toudouze, pub. Cassell, 1890.

**V. M. Berthold, 15 Dey St., New York.**

U. S. Post Office Department Annual Reports, 1859 to 1900, also 1904, 1905 and 1906; state price.

**Geo. J. Beyer, 489 5th Ave., New York.**

Hubbard's Indian Wars, Worcester, 1801, imperfect copy.

Hall's Sketches of the West, vol. 2, Phila., 1835.

Hazard, Hist. Collections, vol. 2, large paper, uncut.

Chandler, American Criminal Trials, all after vol. 1.

**A. F. Bird, 22 Bedford St., London, England.**

Manual of Gesture, by Bacon, Silver, Burdett Co.

**G. Blatchford, Pittsfield, Mass.**

Thro Town and Jungle, by Workman.

**Book Omniorum, 1350 Fillmore St., San Francisco.**

Life David Garrick, Describe.

Boyd's Syllabic Shorthand.

Lesson Plates for above.

Great French Revolution, Kropotkin.

**Boston Book Co., 83-91 Francis St., Boston, Mass.**

Birds and Nature, July, Aug., 1906.

**Chas. L. Bowman & Co., 225 5th Ave., New York.**

Sovereign Herbe, Penn.

Tobacco, its History, Varieties and Manufacture, Billings.

Wit and Wisdom of Sydney Smith.

Reid's Life and Times of Sydney Smith.



## BOOKS WANTED—Continued.

Boyveau & Chevillet, 22 Rue de la Banque, Paris, France.

Schoolcraft, Indian Tribes of the United States.

Brentano's, 5th Ave. and 27th St., New York.

Baring, Dead Letters.

Fairbank's History of Florida.

Social History of Flatbush, Vanderbilt.

Wild Beasts, Birds and Reptiles, Barnum.

Art Patrons of Middle West.

Art Set of New York.

Literary Attractions of the Bible, L. J. Halsey.

New Testament Occultism, by John H. Dewey.

Letters of a War Correspondent, by Chas. Page.

Passion, Poison and Petrification, by G. B. Shaw.

Tales of Soldiers and Civilians, Bierce.

Life of Anandabai Joshee, by Dale.

Method for the Millions.

Vermilion Pencil, Lea.

Life of Jos. Brant, Wm. L. Stone, vol. 2.

Documentary History of the State of N. Y., arranged under direction of Hon. Christopher Morgan, vol. 4.

Greenhouses as a Winter Garden, by F. E. Field.

Indoor Gardening for Every Week, Wm. Keane.

Sandy Scott's Bible Class.

Sale, Manors of Virginia in Colonial Times.

Hauptman's Harmony and Metre, trans. by Heathcoti.

Monism, Haeckel.

Irwin, Chinatown Ballads.

History of Town of Oxford, Mass., with Genealogy and Notes of Persons and Estates, by Geo. F. Daniels.

Sargent, Genealogy in England and America, by John St. Varn Sargent.

Our Plymouth Forefathers.

Little Foxes, H. B. Stowe.

Land of Joy, R. H. Barbour.

Brothers Bellini.

World's Parliament of Religion.

Hichens' Imaginative Man.

Works of Bob Taylor.

Study of John D. Rockefeller, by M. M. Brown.

Ministry of St. John the Baptist, Quarterly Series, by Coleridge.

Army Social Life in a Garrison Town, by J. S. Winter.

Riker's History of Harlem, 2d ed., not Toler ed., ed. wanted mentions Derck Benson, original, 1649.

Travel in Europe, by H. B. Clapp.

Hume, Courtship of Queen Elizabeth.

Max O'Rell, Her Royal Highness Woman.

Gribble, George Sand and Her Lovers.

Winthrop, John Brent.

Tavern Anecdotes, Zaehnsdorf.

Greater Love, Anna Shaw.

Caldecott's Graphic Picture.

Renan's Souvenirs.

E. W. Scripture Elements of Experimental Phonetics.

Philosophy of Integration, by Crawford Frost.

Kipling, Light That Failed, 1st ed.

The Bow, etc., by H. St. George.

Old Violins, H. R. Haweis.

A Woman's Confessional.

Havell, Stories from the Iliad.

Helene, Zola.

Rene Bazin, The Ink Stain.

Rahel, Her Life and Letters, Jennings.

Burdens of Local Taxation and Who Bears Them, Purdy.

Maurice Baring, Diminutive Dramas.

Numa Roamistan, Daudet, trans. by Champlin, 1890.

Jack, trans. by Ensor, 2 vols.

Old Songs for Young America, harmonized by Clarence Forsythe, illus. by Blanche Ostertay.

Beach, vol. 1, Apples of New York.

Heart of the Bolo, Hyatt.

Chas. Eliot, Landscape Architect, by Chas. W. Eliot, 2 vol. ed.

Robie, Historic Styles in Furniture.

Evolution in Italian Art, Grant Allen.

Girl from Nowhere, by Reynolds.

Notorious Miss Lisle, by Reynolds.

Violin Solo Playing Soloist and Solos, by N. Henley.

Sailor's Garland, Masefield.

The Daisy, by E. Turner.

The Cowslip, by E. Turner.

The Crocus, by E. Turner.

Political, Personal and Property Rights of a Citizen of U. S., Parsons.

## Brentano's—Continued.

Camp Fires of the Everglades, Whitehead.

Life of Roger Williams, pub. Century.

Moran of Lady Letty, Norris.

McTeague, Norris.

Brentano's, F and 12th Sts., Washington, D. C.

Wormley, Micro-Chemistry of Poisons.

Sears, Foregleams of Immortality, Boston, 1858.

Tourge, Fool's Errand.

Downing, Landscape Gardening.

Frost, Good Engineering Literature.

Tremains, Last Hours of Sheridan's Cavalry.

Bridgman's Book Shop, 108 Main St., Northampton, Mass.

Multitude and Solitude, Masefield.

Brooklyn Institute Museum Library, Eastern Parkway, Brooklyn, N. Y.

Pubs. of Bost. Soc. of Nat. Hist., Phila. Acad. of Sci., Conn. Acad. of Sci., Lon. Zool. Soc.

Burrows Bros. Co., Cleveland, O.

Leni Leoti, or Adventures in Far West. This is the sequel to and conclusion of the Prairie Flower now O. P.

John W. Cadby, 50-54 Grand St., Albany, N. Y.

Backus, History of New England, vol. 2, Providence, 1784.

Martin's History of North Carolina, vol. 1, 1829.

Venega's History of Calif., vol. 1, London, 1759.

North American Review, Jan. 1843; Oct., 1848.

Niles' Register, vols. 57, 58, 67, 68.

Review of Reviews, March, April, May, 1890.

New England Hist. and Gen. Register, Oct., 1877.

Political Science Quarterly, Sept., Dec., 1906; June,

Sept., Dec., 1908; March, 1909; Sept., Dec., 1913.

Century Magazine, bound vols. 56 and 63.

United States Service Magazine, Feb., 1865.

Cadmus Book Shop, 150 W. 34th St., New York.

Audubon's Quadrupeds, 1851, vol. 1 only.

Parker's Londonderry, N. H.

Cankin's Norwich, Conn.

Humphrey's Genealogy.

Campion & Co., 1316 Walnut St., Philadelphia, Pa.

Shakespeare as a Physician, by Chesney.

History of Cape May County, by Salter.

Tangled Tales, by Carroll.

Thinking Machine, by Futrelle.

Thinking Machine on the Case, by Futrelle.

C. N. Caspar Co., 454 E. Water St., Milwaukee, Wis.

Rostand, Cyrano de Bergerac, trans. by Kingsbury.

W. G. Chapman, 1325 First Nat'l Bank Bldg., Chicago, Ill.

The Private War, by Louis Joseph Vance.

City Library Association, Springfield, Mass.

Title page and index for Craftsman, vol. 24, April-Sept., 1913, issued with Sept., 1913, number.

A. H. Clark Co., Caxton Bldg., Cleveland, O.

Abbott, History of Ohio.

Bennett, History of the Saints.

Dickinson, Profits of a Corporation.

Gummere, Surveying, 1902.

Hall, Manufacturing Cost, 1904.

Kidder, Mormonism and Mormons.

Rahill, Corporation Accounting etc., 1906.

Thwaites, Afloat on the Ohio.

Wilkinson, Depreciation and Reserves, 1905.

Printed list of wants just ready mailed on application.

Brotherhood of Locomotive Engineers Journal, set or run.

Davies, New System of Modern Geography, 1805.

Disturnell, Island of Mackinac.

Franchere, Voyage to Northwest Coast, 1854.

Howbert, Reminiscences of the War, 1888.

Jones, Settlement of Juniata Valley, 1856.

Lossing, Pictorial Desc. of Ohio.

Lardner, Railway Economy.

Millennial Harbinger, 1863.

Magazine of Western History, set.

New York Herald, any vols.

Royall, Ann, any books by.

Ramsay, Annals of Tennessee.

Taylor, History of Ohio, 1854.

Western Scenes and Reminiscences, Auburn, 1853.

Wheeler, Hist. Coll. North Carolina.



## BOOKS WANTED—Continued.

**John Clark Co.,** Quinby Bldg., Cleveland, O.

Century Dictionary, recent issue.  
Gilleland, History of the Late War, 1812.  
Semmes, Cruise of the Alabama and Sumter.  
Wisconsin Historical Collections, vols. 6, 8, 9.

**W. B. Clarke Co.,** 26-28 Tremont St., Boston, Mass.  
Life of Geo. Cabot.

**Cleveland Public Library,** Cleveland, O.

Blase de Bury, French Literature of To-day.  
Bowne, Girl's Life 80 Years Ago.  
Brandes, Henrik Ibsen, Bjornstjerne Bjornson.  
Brownson, works, vol. 2.  
Clarence, The Stage Encyclopedia.

**Cole Book Co.,** 85 Whitehall St., Atlanta, Ga.  
Darby O'Gill and the Good People, by H. Temple.  
The early works of Mrs. Oliphant.  
Stoddard's Lectures, set.

**Colonial Society,** Box 343, Richmond, Va.  
[Cash.]

Beyer's Album of Virginia.  
Howison's Reports, Richmond, 1851.  
Major Jones' Courtship.  
Meade's Old Churches, etc., odd vols.  
Miss Slimmen's Window.  
Tallow Family in America.  
Wirt, British Spy.

**Columbia University Bookstore,** 117th St. and  
Broadway, New York.

Wittick, W. A., Value and an Invariable Unit of  
Value, printed by Lippincott, 1896.

**Connor's Bookstore,** 232 Meridian St., E. Boston,  
Mass.

Old American Drama.  
Stonyhurst Series.  
Trans. Med. Legal Society of Miss.  
Voice of the Silence.  
Langs, J. Knox, Joan of Arc.

**Cox Book Co.,** 17 W. 125th St., New York.

Modern Mercenary.  
Ready Money, by Philip Knox.  
History of Political Parties.  
Kent or Haswell, Engineering.

**Davis' Bookstore,** 21 W. 42d St., New York.

Campfires and Battlefields.

**Dawson's Bookshop,** 518 S. Hill St., Los Angeles.

Tom Sawyer, 1st ed.  
Baird, Brewer & Ridgway, Water Birds, originally  
pub. by Little, Brown & Co., Boston, now out of  
print.  
Cutler's History of Kansas, by Andreas.

**Detroit Book Shop,** 255 Antoine St., Detroit, Mich.  
Romanism a Menace to the Nation, by J. J. Crowley.  
The Pope, Chief of White Slavers.

**A. Deutschberger,** 105 4th Ave., New York.

Don Quixote, vol. 4, part 2, limited ed., N. Y., The  
Harvard Pub. Co.  
Richardson, Pamela, vol. 4, limited ed., N. Y., Gros-  
cup & Sterling Co.

**Fred J. Dimler,** 243-45 Washington St., Brooklyn.  
*Am. Journal of Science*, 1826 to 1828, any.  
*Astrophysical Journal*, vols. 1, 12, 14, 15, 16, 17,  
18, 25, any copies.

**Dixie Book Shop,** 41 Liberty St., New York.

Southey's Life of Nelson.  
Poems, by Wm. J. Mickle.  
Register of N. Y., Officers in Volunteer Regiments,  
War 1861-65, vol. 1.  
Beecher as a Humorist.  
Life Bishop Wm. White.  
Coml. and Finl. Chronicles, vols. 1 to 4.  
Modern Business, any vols.  
Publications University of California.  
Rollins' Bond Value Tables, any.  
Atlas of Cayuga County, N. Y., 1875.

**Chas. H. Dressel,** 552 Broad St., Newark, N. J.  
[Cash.]

Smyth, Our Inheritance in the Great Pyramid, 4th ed.

**H. & W. B. Drew Co.,** Jacksonville, Fla.

Arabesque and Grotesque.  
Allan Dare, or Robert Le Diable.  
Great American Desert.  
Autobiography of Clara Morris.  
Lady of Vanity.

**E. P. Dutton & Co.,** 681 5th Ave., New York.

Baxter, In Beautiful Japan, Neely.  
True Tales of Mountain Adventure for Non-Climbers.  
Hewlett, Pan and the Young Shepherd, Scribner.  
Farrer, Silence and the Voice of God.

**W. C. Edwards,** Sibley Block, Rochester, N. Y.

Rogers, Italy, London, 1830, full mor., g. c.  
Rogers, poems, London, 1834, full mor., g. c.

**Paul Elder & Co.,** 239 Grant Ave., San Francisco.  
Primitive Family, Origin, etc., by C. N. Starcke,  
Appleton.

**Paul Ferdinando,** 11 Rue de Chateaudun, Paris.  
Dupouy, P. B., Madame Dorvigny, 2 vols., in French,  
Paris, 1833.

**H. W. Fisher & Co.,** 1629 Chestnut St., Phila., Pa.

Miracles and Modern Spiritualism, by A. R. Wallace.  
Black Riders, by Crane, Small, M.  
Tartarin of Alps, Daudet, early ed.  
Shakespeare, Cambridge ed., Macmillan.  
Twentieth Century Idealist, by Pettit, Grafton P.  
Tartarin Tarascon, Daudet, early ed.  
Patterson, Life of Isaac Casaubon.  
Coleridge's Letters.  
Wordsworth, by Legouis, English.  
All for the Love of Pretty Peggy, illus. by R.  
Emmett.

**Fitzgerald Book & Art Co., Inc.,** 196 High St.,  
Holyoke, Mass.

Mons. Beaucaire, by Tarkington, 50 c. ed.; 2 copies.

**Gustav Fock,** G. m. b. H., Leipzig, Germany.

Surgery, Gynecology and Obstetrics, complete.  
*Biological Review*, complete.  
*American Journal of Physiology*, complete.  
*Annals of Surgery*, 1885 to 1913.

**W. Y. Foote Co.,** University Block, Syracuse, N. Y.  
Civil Engineering Set, Scranton Corr. Sch. or Amer-  
ican.  
Burton Holmes' Lectures.

**Forbes & Wallace,** Springfield, Mass.

Muhlbach's works, 20 vols.,  $\frac{3}{4}$  mor., set.

**Franklin Bookshop,** 920 Walnut St., Phila., Pa.

Semmes, Cruise of Sumter and Alabama.  
Cleveland's Voyages, any ed.  
Bruce's Mineralogical Journal.  
Logan's Map Canada, 1865, original.  
Shooting and Fishing, 1897-98.

**Frederick Bros.,** 3 Pine St., Albany, N. Y.

Decennial Digest, complete set.  
Gray's Select Cases and Other Authorities on the  
Law of Real Property, vol. 2, second-hand.  
*Saratoga Chancery Sentinel*, vol. 1 only.

**Wm. J. Gerhard,** 2209 Callowhill St., Phila., Pa.

*American Entomologist*, vols. 1, 2, or 1-3.  
*Entomologia Americana*, vols. 2, 4, 5, 6.  
American Breeders Association Report, vol. 5.  
Michaux, Sylva Americana, 4th half vol.

**Gleason Book Co.,** Schenectady, N. Y.

Britannica Encyclopedia, cloth ed., set of last ed.  
From Manger to Throne, by T. Dewitt Talmadge.

**Harrison Co.,** Atlanta, Ga.

Federal Reporter, Federal Statutes Annotated; Cyc.,  
U. S. Supreme Court Reports, law ed., extra an-  
notated.

**Harvard Co-operative Society, Inc.,** Cambridge,  
Mass.

J. B. Moore, Extradition and Interstate Rendition,  
2 vols.  
J. B. Moore, Int'l Arbitration, 6 vols.

**E. Higgins Co.,** 138 Monroe Ave., Grand Rapids,  
Mich.

G. Adam Smith, Isaiah, Expositors Bible, Funk &  
Wagnalls, 1 vol. ed.

## BOOKS WANTED—Continued.

Himebaugh & Browne, 415 5th Ave., New York.

New Encyclopedia Britannica.

New International Encyclopedia.

French Classical Romances, 19 vols., Appleton.

American and Foreign Classics, Colliers, 1907.

Lady Burton's Life of Sir Richard Burton, 2 vols.

Hirschfeld Bros., Ltd., 263 High Holborn, London, W. C., England.

Ophthalmic Review, vol. 1, 1882.

British Journal of Dental Science, vols. 2, 3.

Hochschild, Kohn & Co., Howard and Lexington Sts., Baltimore, Md.

Awakening of Spring, pub. by Brown Bros., Phila.; 2 copies.

Child's Book of Knowledge, cloth binding, 20 vols., Grolier Society.

Professor's Legacy, by Sedgwick.

Paul B. Hoeber, 69 E. 59th St., New York.

Webster's Practice of Medicine.

Braun, Animal Parasites Man.

Holland Bookshop, 8 Temple St., Nashua, N. H.

Anything Ezra Kendall.

Anything Nathan Hale.

Anything Lightfoot and Thunderbolt.

Ochsner's Surgery, latest ed.

Outing, Sept., 1901.

Holmes Book Co., 333 S. Main St., Los Angeles, Cal.

Arnold, History and Origin of All Things.

Dweller in Two Planets.

Rosenthal Method for Spanish to Learn English.

Ralston Health Club, 100th ed.

J. P. Horn & Co., 1001 Chestnut St., Phila., Pa.

Trollope, odd vols., Gebbie ed.

Catholic Encyclopedia, 15 vols., any binding.

Houghton Mifflin Co., 16 E. 40th St., New York.

Stowe, large paper ed., 16 or 17 vols., Houghton Mifflin Co.

American Statesmen Series, large paper ed., buckram binding, 32 or 34 vols., Houghton Mifflin Co.

Aldrich, large paper ed., 8, 9 or 10 vols., Houghton Mifflin Co.

John Howell, 107 Grant Ave., San Francisco, Cal.

Modern Painting, by George Moore.

Education of an Artist, by C. L. Hind.

Encyclopedia Britannica, 11th ed.

Hub Magazine Co., 110 Tremont St., Boston, Mass.

Everybody's, Dec., 1899.

Lippincott's, Nov., 1872.

Review of Reviews, May, Aug., 1891.

Technology Quarterly, Sept., 1900.

World's Work, Jan., 1901.

Geo. P. Humphrey, Rochester, N. Y.

[Cash.]

Nicholson's Dictionary of Gardening.

Genealogy Prentice Family, Boston, 1883.

H. R. Hunting Co., Besse Place, Springfield, Mass.

Postage Stamps of the U. S., Luff, N. Y., 1902.

Jukes, The New Man.

R. C. Robinson, In the Greenwood.

R. C. Robinson, Poets and Poetry of Vermont.

Literature of All Nations, ed. by Julian Hawthorne.

Somerville, Ski-Running, ed. by Richards.

Hurst & Co., 395-399 Broadway, New York.

Adventures in Toyland, formerly pub. by the Jamieson-Higgins Co., Chicago.

A Round Robin, stories for children, also pub. by the Jamieson-Higgins Co.

A. J. Huston, 92 Exchange St., Portland, Me.

Deeds of Daring by the Blue and the Gray.

Carpenter, Life of Mathew Hale.

Notes and Questions on the Collects.

Hyland Bros., 168 5th St., Portland, Ore.

The Fratrade, Dumas, cheap ed.

World's Almanac, 1913.

The Harp in the Hands of the Harper, Francis Slatter.

Lecky's History European Morals.

River of the West, Victor.

International Magazine Co., Elizabeth, N. J.  
[Cash.]

Am. Asso. Advancement Sci., Proc., vol. 16.

Am. Inst. Elec. Engrs., Trans., vol. 7, No. 4, 5, or complete, good price.

Am. Jour. of Science, 4th ser., vols. 4-12, 19, 20, or parts.

Am. Philosophical Soc., Proc., Nos. 127, 128, 150-156.

Hall N. Jackson, 719 Vine St., Cincinnati, O.

Harvard Classics, Alumni ed., vol. 1, red silk cloth.

McBride, Pioneer Biography, vol. 2, R. C. & Co.

Jackson Book Shop, 986-88 Main St., Bridgeport, Conn.

Impersonator, by Taylor, 75 c. ed.

Bog Trotting for Orchids.

Jacobs' Book Store, 1210 Walnut St., Phila., Pa.

American Diplomatic Questions, Henderson, pub. by Macmillan.

Donovan Pasha.

U. P. James, 127 W. 7th St., Cincinnati, O.

Conybeare and Howson, Life of St. Paul, 2 vols., L. G. & Co., new copy only.

J. H. Jansen, 205-206 Caxton Bldg., Cleveland, O.

Architecture, Feb., Dec., 1902.

Wm. R. Jenkins Co., 851-853 6th Ave., New York.

Lectures on Materia Medica, by Dr. Carroll Dunham.

E. W. Johnson, 6 E. 30th St., New York.

Hogarth's works, cheap ed.

Wilson's Hist. American People.

Colwell, Ways and Means, Paynert.

Life Gen. Johnston, Johnson, 1878.

Infelicia, Menkens.

Early Settlers New England, Hinman.

Granville de Vigny, Ouida.

Lowry, Genealogy.

Edw. P. Judd Co., Drawer 210A, New Haven, Conn.

Teachings of Epictetus, by T. W. Rolleston, Camelot series.

Kendrick-Bellamy Co., 801 16th St., Denver, Colo.

Structure of English Prose, by J. G. McElroy.

American Government, H. C. Gauss.

Marriage, Douglas Hyde.

Fairy Changeling, Dora Shorter.

Folk Lore and Legends, English-Scandinavian-North

Am.-Russian and Polish.

Steam Boiler Explosions, Thurston.

New Lights from the Great Pyramid, Parsons.

Geo. H. Kent, Cambridge, Mass.

Moutmain, Arthur Train.

Kleinteich's Book Store, 1245 Fulton St., Brooklyn.

Perrot and Chipiez, Art in Ancient Egypt, 2 vols.

Woltman & Woerman, Hist. of Painting, 2 vols.

Mumford's Oriental Rugs.

J. Kuhlman, 326 N. 10th St., Philadelphia, Pa.

[Cash.]

Annals of Am. Academy, Phila., vols. 7 to 17, or odd nos.

Am. Hist. Review, N. J., Jan., 1896, to April, '98.

Am. Hist. Assn. Papers, vol. 1, part 4, vol. 5, part 4.

Am. Mag. of Civics, Jan. to March, Sept., Nov., 1893; April, '94.

Am. Jl. of Archaeology, Jan., 1888, to Oct., 1891.

Arena, Feb. to April, 1890; Oct., '98; Oct., '99; Jan.,

May, to July, 1900; March, April, July, 1901; Jan.,

Aug., 1903; Jan., 1904; Dec., 1905.

Am. Anthropologist, old series, vol. 1, Nos. 2, 3, 4;

vol. 6, No. 4; vol. 10, Nos. 3, 5 to 7, 9, 10; vol.

11, Nos. 1, 8, 10 to 12; new series, vol. 6, No. 3.

Nat. Geogr. Mag., 1889 to 1905, or odd nos.

Pop. Sc. Monthly, July, Aug., '99; July, 1911; July,

1912.

Chas. E. Lauriat Co., 385 Washington St., Boston.

Hist. of Boston Theatre, Eugene Tompkins and Q.

Kilby, H. M. & Co.

Cabbages and Kings, O. Henry, 1st ed.

Electro Magnets and Electro Magnetic Mechanism,

Sylvanus Thompson.

Favorite Poems for Children, selected by Amy Nealy,

Dutton.

Stokesley Secret, Charlotte Yonge.



## BOOKS WANTED—Continued.

## Lauriat Co.—Continued.

Countess Kate, Charlotte Yonge.  
 Mme. de Montespan, Noel Williams, orig. ed., pub. at \$7.50.  
 Parsonage Porch, or Seven Stories from Note Book of a Clergyman, by Bradley Gilman, L. B. & Co.  
 Gilbert Watson, Voice of the South, Dutton.  
 John Corbin, Schoolboy Life in England, Harper.  
 Life and Letters of George Cabot, H. C. Lodge.  
 Les Modes de Paris, Uzanne.  
 Norwood, H. W. Beecher.  
 Life of Pasteur, Vallery Padot, 2 vols., 1st printing.  
 David Gray's poems.  
 Rome and Renaissance, by Klaczko, Putnam.  
 Promise of Amer. Life, Croley, N. Y., 1909.  
 Thoreau's Cape Cod, 2 vols., col. illus.  
 Methods in Microscopical Anatomy, Whitman, 1885.  
 Life and Poems of Theo. Winthrop, ed. by his sister.  
 Life in the Open Air, Theo. Winthrop.  
 Transactions of the Soc. of Civil Engineers, complete.  
 Art of War, Maurice Count de Saxe.  
 Cat. of Animals and Plants in Mass., Hitchcock.  
 Reports on Quads. of Mass., E. Emmons.  
 Romance of Bayard.  
 Notes on the Iroquois, Schoolcraft.  
 Ladies and Gentlemen's Magazine, complete set, pub. by Geo. R. Graham.  
 Peter Pan, 4to., Rackham illus., orig. ed.  
 Extinct Brit. Animals, J. E. Harting.  
 Soul of a Priest, by Arese, Doubleday Page.  
 Three Months in Southern States, J. A. Fremantle.  
 History of War of Independence, Lossing, 2 vols., N. Y., 1852, or part 2 only.  
 Decameron, vol. 1, 8vo., ½ white cloth.  
**Little, Brown & Co., 34 Beacon St., Boston, Mass.**  
 Other Side of War, by Wormeley.  
 New Hampshire Supreme Court Reports, vols. 4, 6, 9, 10, 45 and 46.  
 Private Stable, by J. A. Garland.  
 Leonardo da Vinci, by McCurdy.  
 Egerton's Keynotes.  
 American Conveyancer, by Curtis, 2d ed.  
 The Religion of Israel, by Knappert.  
 Real Hawaii, by Lucien Young.

## Lowdermilk &amp; Co., Washington, D. C.

Wells, Everyman His Own Lawyer, about 1858.  
 Paul, Parliamentary Law.  
 Peters, Labor and Capital.  
 Bennett, History of the Saints (Mormons).  
 Story of the Heavenly Camp Fires.  
 Whitney, Plural Marriage as Taught by Prophet Joseph.  
 Schroeder, Origin of Book of Mormon.  
 Smith, Biographical Sketch of Joseph Smith.  
 Harper, Utilization of Wood Waste.  
 Mitchell, Jail Journal.

## Lyceum Book Exchange, 711½ Hennepin Ave., Minneapolis, Minn.

Long's Eng. Literature; 25 copies.  
 Wooley's Composition; 25 copies.  
 Day's History of Commerce; 25 copies.  
 Newcomber and Andrews, Twelve Centuries of English Poems; 25 copies.  
 These books at fair discounts in new, shelfworn or second-hand.

## Nathaniel McCarthy, 831 Nicollet Ave., Minneapolis, Minn.

Thos. Keyes, Train Thieves of the Civil War.  
 The Earth Breath, by A. E.  
 Questions of Conscience, Mrs. Van.

## McDevitt-Wilson, 30 Church St., New York.

Hulda's Brat.  
 Mortimer, Life and its Problems.  
 Lady Next Door.  
 Tolhausen's Technological Dictionary, 3 vols.  
 Eugene Woods' Back Home  
 Pepys' Diary, 18 vols., Groscup ed.  
 Munson's Phrase Book.  
 Munson's Monthly, bound copies.

## Henry Malkan, 42 Broadway, New York.

Johnson, World's Best Music, 6 vols..  
 Rydberg, Last Athenian.  
 Rydberg, Singvalla.  
 Dunbar, Sons of Cormac.  
 Lagerlof, Stories from a Swedish Homestead.  
 Lewald, Stella, tr. by Wister.

## Henry Malkan—Continued.

Viebig, Absolution.  
 Rod, Pastor Nandies' Young Wife.  
 Pardo, Bazan, Son of the Bondwoman.  
 Spielhagen, Hammer and Anvil.  
 Dahn, Struggle for Rome.  
 Gould, Modern Amer. Rifles.  
 Bax, German Society at Close of Middle Ages.  
 World's Best Music, vol. 3.  
 Klausen, Half Hours with Best Composers, vol. 2.  
 Pulpit Commentary.  
 Burton's Arabian Nights, vols. 2, 4, 6, 8, cloth.  
 Roche, Songs and Satires.

## Jordan Marsh Co., Boston, Mass.

The Gallican Church, by W. H. Jervis, Murray, 1870.

## Martin &amp; Allardye, Asbury Park, N. J.

[Cash.]

Holt Genealogy.  
 Schenck Genealogy.  
 Genealogies of all families.  
 Old maps of N. J. or counties therein.  
 Prince, Stetson, Oliphant, Histories, Richards, Maxwell, Strickland, Townsend.

## John Martin's House, Inc., 5 W. 39th St., N. Y.

Child's History of England, Dickens, must contain Dickens' story, A Holiday Romance; 2 copies.

## Methodist Episcopal Book Room, 1018 Arch St., Philadelphia, Pa.

Watch on Calvary, by Faber.

## W. H. Miner, Cedar Rapids, Ia.

Bhagavad Giti, trans. by Johnson.  
 Guizot, History of England.  
 Gardner, F. W., Diamond Mines in So. Africa.  
 Alcott, Gems talismans and Guardians.  
 Paxton, Jewelry and Precious Stones.

## Moroney's Merger, 35 E. 8d St., Cincinnati, O.

Riverside or Lydikker, Natural History.  
 J. B. O'Reilly, Moondyne.  
 Treasury of David, set.  
 Early, Cincinnati, O., or other almanacs, also imprints of Cincinnati, very early.

## John J. Newbegin, San Francisco, Cal.

Chambers, History of English Literature, old 2 vol. ed.

## Martinus Nijhoff, Lange Voorhout 9, The Hague, Netherlands.

Roorbach, Bibliotheca Americana, only addenda 1855-58 and vol. 4, 1858-61.  
 Kelly, American Catalogue of Books, 1861-66, 1866-71.  
 American Catalogue, 1890-95, 1895-1900.

## Norman, Remington Co., 308 N. Charles St., Baltimore, Md.

Warren, Doctors Experience in Three Continents, Cushing, 1885.  
 If Christ Came to Chicago.

## Old Bookshop, 104 S. Broadway, Los Angeles, Cal.

Hubbard, Man of Sorrows.  
 Burr, Contradiction of the Bible.  
 Brother of the Third Degree.  
 Toroward, any books by.  
 Cambridge, Ada, Not All in Vain.

## C. C. Parker, 220 S. Broadway, Los Angeles, Cal.

Nature Library, set, Doubleday, Page & Co., buckram binding.  
 Tennyson's May Queen, old time illus. ed.  
 Poets and Dreamers, Lady Gregory.  
 Max Stirner, John Henry Mackay.

## Pierce &amp; Zahn Book Co., 1537 Arapahoe St., Denver, Col.

A Kansas Farm, or the Promised Land, McCormick.

## Pilgrim Press, 19 W. Jackson St., Chicago, Ill.

Book of Knowledge.

## Chas. H. Platz, 236 Delaware Ave., Albany, N. Y.

Balzac's Droll Stories, Hotten ed. only.  
 Brantz Mayer's Mexico, 2 vols.  
 Goddard, Satirycall Dialogue, London, 1897.

## BOOKS WANTED—Continued.

C. S. Pratt, 161 6th Ave., New York.

[Cash.]

Locke, *Materia Medica*.  
 Chaffers, Pottery and Porcelain.  
 Books on and of Cartoons.  
 Collins, Prettiest Woman in Warsaw, paper.  
 O'Shea, History of the Catholic Church.

Pratt Institute Free Library, Brooklyn, N. Y.

Edersheim, History of the Jewish Nation, English ed.  
 Forbes, My Experience in the War Between France  
 and Germany.  
 Everett, Life of Washington.

Presbyterian Board of Pub., 509 S. Wabash Ave.,  
Chicago, Ill.

The World's Great Literature, pub. by Collier & Son.  
 Little and Wise.  
 The Interpreter's House.  
 The Palace Beautiful.  
 American Church History, vol. 4.  
 Catholic Encyclopedia.

Presbyterian Board of Pub., 313 N. 10th St.,  
St. Louis, Mo.

Dickens' complete books, 10 or 15 vols., cloth.

Preston & Rounds Co., 98 Westminster St.,  
Providence, R. I.

Chamberlain, Book of Charades.

Public Library of the District of Columbia, Wash-  
ington.

Kipling, R., Letters of Marque.  
 Stowe, H., and others, Six of One by Half Dozen  
 of the Other.  
 Trollope, A., Ayala's Angel.

G. P. Putnam's Sons, 2 W. 45th St., New York.

Milton, Life of, by Masson, 6 vols.  
 Randolph, Domestic Life of Thomas Jefferson.  
 Clerke, Problem of Astrophysics.  
 Burgess, The Purple Cow.  
 Calhoun, John C., Life of, pub. Harper's, 1843.  
 Annals of Harvard Observatory, vol. 8.  
 The Impending Crisis.  
 Collier, Mr. Picket Pin, 1st ed.  
 Collier, Driving, in Macmillan's Sportman's Library,  
 1st ed.  
 Collier, Sermons, 1st ed.  
 Humphreys, Life and Heroic Exploits of Israel Put-  
 nam, 1843.  
 Genealogical Register of Descendants of Thomas Flint,  
 Sa'em, Mass., pub. Diaper, 1860.  
 Life of James Buchanan, by Curtis.

Peter Reilly, 133 N. 13th St., Philadelphia, Pa.

Engraved Portraits of Washington with notices of  
 the original biographies.  
 Medallion Portraits of Washington with historical and  
 critical notes and catalog.  
 Page, C. E., Practical Physical Culture.  
 Page, C. E., Health and Pleasure from Good Feeding.  
 Page, C. E., Man's Natural Food.  
 Davenport, Statistical Method.

E. R. Robinson, 410 River St., Troy, N. Y.

Four in Family, Summerwell.  
 Defence of Armageddon, Pitts.  
 Parker, History Londonderry, N. H.  
 Caulkin, History Norwich Conn.  
 Caulkin, History New London County, Conn.  
 Morgan, Medical Schools in America.  
 Minot, History of Mass. Bay, vol. 1.  
 A Day in Baby's Life.  
 Mrs. Alexander, Zaidee.  
 Smith, Miscellanies, Dr. John Dee, John Aubreys.  
 Goss, Recollections of a Private.  
 Kelley, Biography of Edward Remenyi.  
 Pater, Essays from the Guardian, red cl. ed.

Robson &amp; Adey, Schenectady, N. Y.

Seola.  
 Anderson's Fairy Tales, Century Co.  
 Mutineer, by Beck & Jeffery.  
 Diary of Gideon Wells, 3 vols. cloth.

Philip Roeder Book & Stationery Co., 703 Locust  
St., St. Louis, Mo.

Fouches, Memoirs.

H. W. Ruoff, 46 Trowbridge St., Cambridge, Mass.  
Duganne's Summary of History and Biography, N.  
Y., about 1850.Reich's Handbook of Geography, Duckworth, London.  
Paton's Outlines of Universal History, 3 vols., Lon-  
don.

Oxford Historical Tables, London, 1837-9.

Ralph L. Sacks, 28 W. 22d St., New York.

The Family, by Bosanquet.  
 Shame of the Cities, by Steffens.  
 Criminal, by Drahms.  
 Natural Inheritance, by Galton.  
 Repudiation of State Debts, by Scott.

St. Paul Book & Stationery Co., 55-59 E. 6th St.,  
St. Paul, Minn.

World's Sixteen Crucified Saviours, or Christianity  
 Before Christ.  
 Mooney, History of Ireland.

Schulte's Book Store, 132 E. 23d St., New York.

T. H. Chivers, any, except Nachoochee.  
 Masters of Achievement, Ruoff.  
 Christian Union, Oct. to Dec., 1872.  
 Accounting for the Printing and Publishing Business.  
 Smalley, History of Northern Pacific R. R., Putnam.  
 The Animal Kingdom, etc., by Rev. W. Bingley.  
 Ambassador of Christ, by Cardinal Gibbons.  
 Philosophical Works, 3 vols., by Albert Stoeckl.  
 The Life of Christ, in German, 2 vols. by Meshler.

John E. Scopes & Co., 53 Maiden Lane, Albany,  
N. Y.

Bachelor, The Master of Silence, 1890, Webster, pub.  
 Bachelor, The Still House of O'Darrow, 1894, Cas-  
 sell, pub.  
 Journal of Rufus Putnam, Albany, 1886.  
 Memoirs of Madame and Gen. Riedesel.  
 Mary Cone's Life of Putnam.

Scranton, Wetmore &amp; Co., Rochester, N. Y.

Century Dict. of Names.  
 Century Atlas.  
 Journals of Maurice de Guerin.

Chas. Scribner's Sons, 5th Ave. at 48th St., N. Y.

Strong, Studies in Gospel of the Kingdom.  
 Whipple, Mental Healing, 6th ed.  
 Westrupp, Doggy Doggerel.

Seattle Public Library, Seattle, Wash.

U. S. Statutes at Large, vols. 1-17, and vol. 18,  
parts 1, 2.

A. G. Seiler, 1224 Amsterdam Ave., New York.

Encyclopedia Britannica, state binding, paper, ed.  
and no. of vols.

J. C. Sickley, Poughkeepsie, N. Y.

Valantine's Manual for 1841.  
 Valantine's Manuals for 1844 to 1849 inclusive.  
 Valantine's Manuals for 1867.

Geo. D. Smith, 70 Wall St., New York.

Flint, Memoir of Daniel Boone, Cin., 1846.  
 Murray, War in America, 2 vols., Newcastle, 1788.  
 Morse, American Revol., Hartford, 1824.  
 Imlay, Western Territory of North America, London,  
 1793.  
 Russell, War Between United States and Great Britain,  
 Hartford, 1815.  
 Brackenridge, History of the Late War., Phila., 1844.  
 Travels in North America, by Marquis de Chastellux.

J. R. Smith &amp; Co., 160 5th Ave., New York.

Reynolds, ed. pub. by Nichol's, in 20 vols., quote  
 lowest cash price, can use several sets for rebind-  
 ing.

W. H. Smith & Sons, 12 Milford Lane, London, W.  
C., England.

Payne, J. H., Life and Poems of, ed. Harrison, 1885.  
 Payne, J. H., A Biographic Sketch, by Chas. H.  
 Bramard.

Wm. H. Smith, Jr., 12 France St., Norwalk, Conn.

Encyclopedia Biblica, 4 vols.  
 Photographic Hist. of Civil War.  
 Phillips' Collection of Voyages and Travels, 10 vols.,  
 London, 1820.



## BOOKS WANTED—Continued.

**Smith & Lamar, 1308 Commerce St., Dallas, Tex.**  
New International Encyclopedia.

**Smythe's, Neil House Block, Columbus, O.**  
History Yiddish Literature, Wiener.  
Ballads of Yankee Land.

**Southern Book Concern, Atlanta, Ga.**  
[Cash.]

Lists of second-hand and shop-worn school books, cash.  
Will buy any quantity if salable.

**Spenceley Pub. Co., P. O. Box 175, New York.**  
Prognostic Astrology, Sepharial.  
Handbook of Astrology, Zadkiel.  
Tetrabiblos, Ptolemy, Ashmand's trans.  
Great Dionysiac Myth, R. Brown.  
Rome's Sappers and Miners, ed. A. Sherman.  
Royal Masonic Encyclopedia, N. Y., 1898.  
Books on Freemasonry, Hyneman.  
Complete history of the Popes of Rome, L. M. Cor-  
menin, Phila., 1851.  
Real History of the Rosicrucians, Waite.  
Origin of Masonic Ritual, Rowbottom.  
Druses of Lebanon, G. W. Chasseaud.

**P. Stammer, 127 E. 23d St., New York.**  
Osgood's Introduction to Infinite Series.  
Skinner, Source of Measure.

**State House Book Shop, 221 S. 5th St., Phila., Pa.**  
Frontier Forts of Pa., vols. 1 and 2 or either.  
Paul Reding, by T. Buchanan Read.  
Smith's History of N. J., 1st ed.  
Laws Enacted by the Legislature of Penna., Harris-  
burg, 1823, 1824, 1833, good price.  
Silhouette Portraits, full length only.  
Early Trials: Commonw. vs. Prig; Know Nothing Riot  
Cases in Phila.; Christiana Treason Riot.  
Schoolcraft's Indian Tribes, any vol.

**G. E. Stechert & Co., 151-155 W. 25th St., N. Y.**  
Philadelphia Directory, 1912.  
Gunmere, Germanic Origins.  
MacGowan, Men, etc., in Modern China, Dodd.  
Valdes, Sister of San Sulphico, Crowell.  
Norton, Two Note Books on Carlyle, Grolier.  
Compendium of Transportation Theories, Kensington.  
Cook, Corporation Problem, Putnam.  
Domoryett, History of Bank of N. Y., Putnam.  
Encycl. of Temperance and Prohibition, Funk.  
Ferguson, Essays in Amer. Hist., Pott.  
Gilman, Conquest of Sioux, Carlon.  
Gilman, Federal Clearing Houses, H. M.  
Hayes, Arctic Boat Journey in 1854, H. M.  
Howard, Prisoners of Russia, Appleton.  
Hyde, Atlas of Nassau County, L. I.  
Kearney, Sketch of Amer. Finances, Putnam.  
Kuhns, German and Swiss Settlements, Holt.  
Bertillon, Identification of Criminal Classes, Joliet.  
Dryer, Studies in Indiana Geogr., Inland.  
Thanet, Book of True Lovers, D. P.  
Hapgood, Stage in America, 1894-1900, Macmillan.  
Hutton, Plays and Players, Dutton.  
Irving, Occasional Papers, Small, M.  
Irving, The Drama, Page.  
Nirdlinger, Masques and Mummings, De Witt.  
Kirkpatrick, Inductive Psychology, Kellogg.  
Memoirs Amer. Acad. Arts Sciences, 1856 to 1863.  
Wedeking, Awakening of Spring, Brown.  
Acheson, Shakespeare and Rival Poet, Lane.  
Domville, United States of Brazil, Pott.  
Tarr, Physical Geography of N. Y., Macmillan.  
Cinch, California and its Missions, Whitaker.  
Mandel, Handbook for Biochemical Laboratory, Wiley.  
Hoe, Short Hist. of Printing Press, 1902.  
Griscóm, Uses and Abuses of Air, Redfield.  
Doughty & P., Siege of Quebec, 6 vols., Quebec.

**W. K. Stewart Co., Indianapolis, Ind.**  
Flaubert, Madame Bovary, Century of French Ro-  
mance, intro. by H. James.  
Bacon, Young Peoples Societies.  
Beecher as a Humorist.  
Royal Truths, Beecher.  
Joseph John Thomson, Electricity and Matter.  
History for Ready Reference, Larned.

**Stewart & Kidd Co., Cincinnati, O.**  
Free Opinions Marie Corelli, pub. by Dodd Mead.

**Tacoma Public Library, Tacoma, Wash.**  
Century Encyclopedia of Names.  
Douglass, Life and Times, by himself.  
Hadow, W. H., Mozart.

**Wallace F. Tenney, Millis, Mass.**  
On Holy Ground, Worcester.  
Plymouth Records, odd vols.  
Sibley's Harvard Graduates, vol. 1 only.  
Savage's Dict., vols. 1, 2.

**Thompson-Pitt Book Co., 947 8th Ave., New York.**  
Buck's History of Montgomery County, Penn.  
Clay's Annals of the Swedes.

**G. L. Tooker, 47 High St., New Haven, Conn.**  
S. Tyler, Spanish-American War.  
S. Tyler, War in South Africa.  
Hans Busk, Handbook for Hythe, N. Y. and London,  
1860.  
Laidley, Instruction in Rifle Firing.  
Mrs. Barrie, Good Little Hearts, H. M. & Co.  
Barnes, Notes on Revelations.  
Warden, Cities of the Sun.  
Poe, E. A., set or vols.  
Ibsen, vols. or set.  
Groves, Dictionary of Music.  
Any works on biography of musicians.  
Life of Marshall Ney.  
Slade, Annie Deane.

**C. L. Traver, 103 S. Broad St., Trenton, N. J.**  
Iliad of the East.  
De Mille, American Baron.  
De Mille, Lady of the Ice.  
International Encyclopedia.

**University of Kansas, Lawrence, Kan.**  
Garland's Life of John Randolph.  
Bancroft's Chronicles of the Builders of the Com-  
monwealth.  
Salmon's History of the Appointing Power.  
Hittell's History of California.  
Schlafter's Sir William Alexander.

**University of Oregon, Eugene, Ore.**  
Pastor, Ludwig, History of the Popes, 10 vols.  
**A. C. Vroman, 60 E. Colorado St., Pasadena, Cal.**  
Musical Leader, Sept. 11, '13; 6 copies.

**Edwin C. Walker, 244 W. 143d St., New York.**  
Woman's Work in America, pub. in 1891.

**John Wanamaker, New York.**  
For the Soul of Raphael.  
Captain Fritz, by Emily Huntington Miller.  
The Chamber of Peace.  
Life of Geo. Eliot, by Cross, 4 vols., pub. by Stokes.  
Scribner's Monthly, 1st 8 vols.

**John Wanamaker, New York.**  
Murray's book, The Origin and Growth of the  
Hebrew Psalter.

**John Wanamaker, Philadelphia, Pa.**  
The Third Circle, Frank Norris.  
The Brontes in Ireland, Dr. Wm. Wright.  
Sun Dials and Roses of Yesterday, Alice Morse Earle.  
Study of a Child, L. E. Hogan.

**Geo. E. Warner, Minneapolis, Minn.**  
Noll & Aulson, Aztec Treasure.  
San Francisco As it Was and Is, Purdy.  
Indiana, History White and Pulaski Counties.  
Any county, atlas, history or biography.

**Raphael Weill & Co., Inc., San Francisco, Cal.**  
Hinton, Story of Electric Organ.  
Belloc, Aftermath.  
Belloc, Emanuel Burden.  
De Pue, any titles excepting Dr. Nicholas Stone.

**D. W. Wesley, 322 E. 5th Ave., Columbus, O.**  
Clarke's, Benson's Henry's or Whedon's Commen-  
tary.  
Blackburn's Church History.

## BOOKS WANTED—Continued.

## Wesley—Continued.

Ralston's Divinity.  
Hurlbut's Biblical Geography.  
C. G. Finney, any book by.  
Wakefield's Systematic Theology.  
Church History, by Fisher.  
Introduction to the Old Testament, Raven.  
Preparation and Delivery of Sermons, Broadus.  
History of Christian Doctrine, Fisher.

Whitlock's, 154 Elm St., New Haven, Conn.  
New Century Bible, Adenez ed., T. C. & E. C. Jack,  
Edinburgh and London, W. C.  
Building Contract Set, International Correspondence  
School ed.

John W. Williams, Round Top, near West Chester,  
Pa.

Schouler's United States, in perfect condition, vol. 6.

C. Witter, 19 S. Broadway, St. Louis, Mo.  
The Great Mystery Solved by Gillan Vase, London,  
1878.

A. R. Womrath, Inc., 72 Madison Ave., New York.  
Huneker, The Pathos of Distance.  
Bailey, Forest and Stream Bird Notes.  
Bird Books, quote any and all.

Justin Wright, 2014 Hancock Ave., Chicago, Ill.  
Bohn's Classical Lib., viz., Martial, Heriod, Pro-  
percius, Terence, Lucretius, Ovid's Fasti, Tales of  
Genii, Bohn's Legends of Terror.

Young Churchman Co., Milwaukee, Wis.  
Little and Wise; The Interpreter's House; The  
Palace Beautiful, all by Rev. Wm. Wilberforce  
Newton.

Benson's Cyprian.  
Tillemont's Memories.  
Fleury's Historic Ecclesiastique.

Wm. H. Ziesenitz, 532 Warren St., Hudson, N. Y.  
Comic History of Rome.

## BOOKS FOR SALE

Aldine Book Co., 295 9th St., Brooklyn, N. Y.  
Tribune Almanac, 1856-1900, complete, 46 vols., bound  
in 8, 3/4 morocco, choice condition, \$17.50.

C. N. Caspar Co., 454 E. Water St., Milwaukee,  
Wis.

Received recently new supply of Library of Original  
Sources, 10 vols., buckram, each \$12 net per set  
(3 sets); do., 1/2 mor., each \$15 net per set (2 sets).  
All like new. Pub. price, \$48.

A. S. Clark, 218 Washington St., Peekskill, N. Y.  
Magazine American History, \$5; full particulars in  
P. W., Dec. 6, 1913; 100 copies.

Detroit Book Shop, 255 Antoine St., Detroit, Mich.  
Lot of Shorthand books. Send for list.

Henry Malkan, 42 Broadway, New York.

Bulwer, ed. de luxe, Estes & Lauriat, 32 vols., cloth.  
Pub. price, \$112; our price, \$30.

Dumas, International limited ed., Estes & Lauriat,  
43 vols., cloth. Pub. price, \$150.50; our price,  
\$37.50.

Thackeray, Kensington limited ed., Estes & Lauriat,  
30 vols., cloth. Pub. price, \$105; our price, \$30.  
Irving, National ed., 26 vols., buckram. Pub. price  
\$52; our price, \$17.

Subscription agents are invited to inspect our stock  
of over 1,000 sets. Sample volumes submitted.

Wm. H. Plunkett, 108 Chestnut Ave., Trenton,  
N. J.

The Arena Magazine, complete vols. and odd nos.  
from 1860 to Aug., 1909.

Wishart's Monks and Monasteries, \$3 and \$1.25.

Stimson's The Gate Beautiful, cloth, \$5; paper, \$2.

Lloyd's Elegies, \$1.

Beard's Moonblight, \$1.

Otto Wiecker, 62 Pemberton Square, Boston, Mass.

Eddy, Mary Baker, Science and Health, vol. 1 only,  
14th ed., 1885, fine condition, make offer.

## HELP WANTED

EMPLOYMENT BUREAU (Booksellers' League of  
New York). Employers in need of help; assistants  
seeking situations, apply T. E. SCHULTZ, Manager,  
132 E. 23d St., New York City.

COMPETENT MAN in new and second-hand book  
store in the Middle West. Good pay and steady  
position to the right man. Address MIDDLE WEST,  
care of PUBLISHERS' WEEKLY.

SHIPPING CLERK—Experienced man wanted by  
large bookstore; must be careful packer. Good refer-  
ences and state salary desired. ADVANCEMENT, care  
PUBLISHERS' WEEKLY.

EXPERIENCED SALES MANAGER for Pacific  
Coast, to take entire charge of selling end of publish-  
ing company putting out business law books for busi-  
ness men; four States going now, California, Oregon,  
Washington and New York; new editions just out for  
California and Washington; no competition; sales man-  
ager with ability to employ and keep at work large  
crews of solicitors can make for himself, upon a profit  
sharing proposition, \$15,000 per year. Proposition  
open for immediate acceptance. Sales manager should  
expect to do considerable traveling during next year  
in Pacific Coast States and New York State. Must  
have some money, but not a very large amount. Must  
have ability to originate new methods of selling, it  
necessary to build up big business. For full informa-  
tion address, with references, A. J. BLEDSOE, 501  
Merchants National Bank Building, San Francisco,  
Cal. P. S.—My reference is Mr. Fassett, book man-  
ager, Cunningham, Curtiss & Welch, San Francisco,  
Cal.

## SITUATIONS WANTED

OPEN FOR ENGAGEMENT as traveler. Over  
twelve years in book business. Some road experience.  
Good trade acquaintance; age 41; very active. Ad-  
dress P. J. W., care of PUBLISHERS' WEEKLY.

COMPETENT BOOKMAN—Open for position; good  
floor salesman. Expert cataloguer (new and old).  
Understands buying, school and public library work,  
mail order book business, etc. Age 40; A1 worker.  
Address S. E. R., care PUBLISHERS' WEEKLY.

DESIRE POSITION AS BUYER OR ASSISTANT  
BUYER in book department; have department store  
as well as general book experience. Address N. E.,  
care PUBLISHERS' WEEKLY.

EXPERIENCED BOOK SALESMAN desires position  
in first class bookstore. Address BOOKMAN, care  
PUBLISHERS' WEEKLY.

MANUFACTURING MAN with over twenty years  
experience and now employed is desirous of making  
a change. Has thorough knowledge of manufacturing  
and publishing in all its details, good executive and  
systematizer. Can furnish highest references. Ad-  
dress E. L. F., care PUBLISHERS' WEEKLY.

WANT OPENING with well established book or  
periodical publisher of high standing to sell books  
or promote circulation by mail. College man, long  
experience, highest references, thorough familiarity  
with publishing sales problems, adaptable, resourceful  
and practical. Z. Y. X., care PUBLISHERS' WEEKLY.

I CAN DO A GOOD BUSINESS in the New York  
premium field for a large book publisher or manu-  
facturer with a suitable line. Exclusive or part  
time. Straight commission or any mutually profitable  
basis. Write A. B. C., care PUBLISHERS' WEEKLY.

BY AN EXPERIENCED BOOK SALESMAN, who  
has had more than twenty years' experience, with five  
book concerns, and is qualified to fill position as sales-  
man, manager and buyer of books and stationery.  
Am now employed. Can furnish excellent trade ref-  
erences and wish to hear from a house where knowl-  
edge, ability and services are appreciated. Address  
BOOKSALESMAN, care PUBLISHERS' WEEKLY.



**BUSINESS OPPORTUNITIES**

AN EXPERIENCED BOOK AND STATIONERY MAN, with some knowledge of pictures, to take management in growing department store; must be able to invest \$2,000 cash. Splendid opportunity for advancement. X. Y. Z., care PUBLISHERS' WEEKLY.

**A RENTAL OPPORTUNITY**

ONE OR TWO HIGH GRADE ADVERTISING AGENCIES OR PUBLISHERS, or others in kindred pursuit, can obtain beautiful offices adjoining *The Search-Light Library*, with access to that institution's wonderful collection of classified pictures and clippings. Millions of them, covering all subjects. About 2,000 square feet; can be divided if desired. Apply at THE LIBRARY, 450 Fourth Avenue, New York.

**REMAINDERS**

REMAINDERS BOUGHT, the larger the better, from any part of the United States. Spot cash. Publishers, binders and others turn your stock into money. Correspondence invited. WILLIAMS BOOK STORE, Williams Bldg., Boston, Mass.

**SPECIAL NOTICES**

\$3,000 YEARLY additional mail order business. Special original plans for printers and publishers. Honest, legitimate, sure. Small capital, quick results. Write W. C. MOORE, Specialist, New Egypt, N. J.

AMERICANA, curious and out of the way items; also miscellaneous lists, post free. F. C. CARTER, 71 Middle Lane, Hornsey, England.

**BOOKS.**—All out of print books supplied, no matter on what subject. Write us. We can get you any book ever published. Please state wants. When in England call and see our 50,000 rare books. BAKER'S GREAT BOOKSHOP, 14-16 John Bright Street, Birmingham, England.

(ESTABLISHED 1868)

**C. D. CAZENOVE & SON**

Solicit Agency Business from American Publishers and Booksellers

Miscellaneous orders for Books and Periodicals handled economically and promptly. Shipping and forwarding attended to.

12-13 Henrietta St., Covent Garden, London, England  
CABLES: EIKON, LONDON

PROMPT, ECONOMIC AND EFFICIENT SERVICE AS AGENT OFFERED TO AMERICAN BOOKSELLERS AND PUBLISHERS BY

**HENRY GEORGE**

16-20 Farringdon Avenue, Farringdon Street, London, Eng.

Pick-up orders carefully attended to.  
Books or Periodicals by mail or case.

WRITE FOR TERMS

M. HULL  
Graduate Cataloguer

Telephone  
3606 Greeley

**INDEXING BUREAU**

Private Libraries Arranged and Catalogued

Card and Filing Systems Installed.  
Indexing of All Kinds.

47 W. 34th St. (Marbridge Building) New York

**RARE BOOKS**

We can supply the rare books and prints you want. Let us send you 150 classified catalogues. When in Europe, call and see us in Munich.

Over a million books and prints in stock.

Always send your wants to

The Ludwig Rosenthal Antiquarian Book Store

Hildegardstr. 14, Munich, Lenbachplatz 6, Germany

Founded 1850

CABLES: LUDROS, MUNICH

**FIRST EDITIONS OF MODERN AUTHORS.**

including Dickens, Thackeray, Lever, Ainsworth, Stevenson, Jeffries, Hardy. Books illustrated by G. and R. Cruikshank, Phiz, Rowlandson, Leech, etc. The largest and choicest Collection offered for Sale in the world. Catalogues issued and sent post free on application. Books bought.—WALTER T. SPENCER, 27 New Oxford St., W.C., London, England

**J. TERQUEM & CO.**

19 Rue Scribe, PARIS

EXPORT BOOKSELLERS AND BOOKBINDERS

Agents in Paris for American  
Booksellers and Publishers

Special Ability for Second Hand Items  
CORRESPONDENCE SOLICITED

**DALTON'S AUCTION BRIDGE**

new and enlarged edition  
covering Royals (Lilies)

\$1.00 net

Liberal discounts to the trade only

WYCIL & CO., New York

**YOU CAN SAVE MONEY**

by ordering all English Publications direct from Simpkin, Marshall, Hamilton, Kent & Co., Ltd. They carry the largest and most varied Stock of any Book House in the World. Your wants can be supplied punctually at lowest Trade prices. They also hold a large Stock of European Publications and have correspondents in all leading Book Centres. Scarce books Reported and Collected. Send over a trial order or ask for a quotation.

**SIMPKIN, MARSHALL, HAMILTON, KENT & Co., Ltd.,**

STATIONERS' HALL COURT, LONDON, ENGLAND.

## LINEN WEAVE

THE NEW PATTERN IN

# Holliston Book Cloth

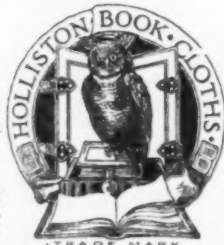
THE reception given this new design has more than met our expectations. Publishers everywhere are very enthusiastic about it. LINEN WEAVE PATTERN is an attractive binding cloth for text books, works of fiction, and in fact, all classes of work.

If you want your books to appear in the latest and most artistic binding cloth now is the time to make color selection.

Send at once for sample book of HOLLISTON LINEN WEAVE PATTERN BOOK CLOTH.

Manufactured by

The Holliston Mills



Norwood, Mass.

NEW YORK OFFICE:

67 FIFTH AVENUE

Ask for **JORDAN** Wedding Day Bridal Gift Baby Record **Gift Books**

Made for those who want the Best



Size 8 x 10½ inches

The complete Guest Book containing handsomely illustrated panels at head of page suggestive of such social events as Dinners, Teas, Receptions, Week-End House Parties, Luncheons, Bridge Parties, Theatre Parties, etc.; also pages for recording Wedding Anniversaries, and Parties of Honor.

Popular Editions—No. 60-61. Light Blue or Red Art Cloth, Beveled Edges. Price, \$2.50.

Fine Editions—No. 62-63. Red or Blue Morocco Leather, Gold Cover Stamp, Padded Cover. Price, \$5.00

No. 64-65. Golden Brown or Light Blue Ooze Leather, Price, \$5.00. Send for Catalogue K

THE HOUSE OF BRIDE'S BOOKS  
**JORDAN & COMPANY**  
209 S. STATE ST. CHICAGO, ILL.

## BOOKS WANTED

"THE BOOKSELLER," London, is the recognized British Book Trade Journal. It prints weekly hundreds of titles of BOOKS WANTED by dealers and public libraries in the United Kingdom.

If you wish to enlarge your field of business in second-hand and rare books (buying or selling), here is your opportunity.

Subscription Price, including Postage, 10 Shillings and Sixpence (\$2.50). Net to booksellers, which includes 3 lines FREE each week in BOOKS WANTED.

OFFICE OF

**THE BOOKSELLER**

12 Warwick Lane, London, E. C., England



WE SOLICIT

**ADVANCE ORDERS**

FOR any new book announced for publication. We are able to supply the new books of all publishers promptly on the day of publication, or frequently a day or two in advance to allow for shipments to distant points. Our discounts and terms are most liberal, and will be found to be the lowest for all parts of the United States. One trial order will convince you.

*Write for Special Terms on a General Stock Order.*

**THE BAKER & TAYLOR COMPANY**

Wholesale Dealers in the Books of All Publishers

33-37 East 17th Street NEW YORK CITY Union Square North

**THE PAPER BUYING PROBLEM**

The two great factors—Price and Quality.  
Your Purchasing Agent secures **Best Price**.  
Tests determine **Best Quality**.  
Combine the two for **Efficiency**.

**ELECTRICAL TESTING LABORATORIES**

80th Street and East End Avenue

NEW YORK, N.Y.

**DOMESTIC TANNED GOATSKINS**

are the best leathers for de luxe and subscription work. Every morocco skin advocated by us is tanned free from injurious acids, and has passed the critical test of a chemical expert of national reputation.

**Our Experience is Your Gain!**

J. F. TAPLEY COMPANY

Established 1850

531-3-5 West 37th Street  
NEW YORK CITY

*Accuracy Promptness Reliability*

**Kay Printing House**

66-68 CENTRE STREET

'Phone 1553 Worth

NEW YORK

Estimates Promptly Furnished

Printers to THE LIBRARY JOURNAL, Etc.

**Printing for Publishers**

Everything except Book-work

Including

Catalogs • Booklets  
Folders • Prospectuses  
Color Work

**Andrew H. Kellogg Co.**

141-155 EAST 25th ST., NEW YORK

Ask about "Kellography"!

Tel. 8301-2-3 Madison Sq

# NOW READY

---

*The  
Devil's Garden  
The  
Devil's Garden  
The  
Devil's Garden  
The  
Devil's Garden*

By W. B. MAXWELL

---

The trade is urged to send telegraph orders at our expense.

---

Union Square  
NEW YORK

**THE BOBBS-MERRILL COMPANY**

University Square  
INDIANAPOLIS